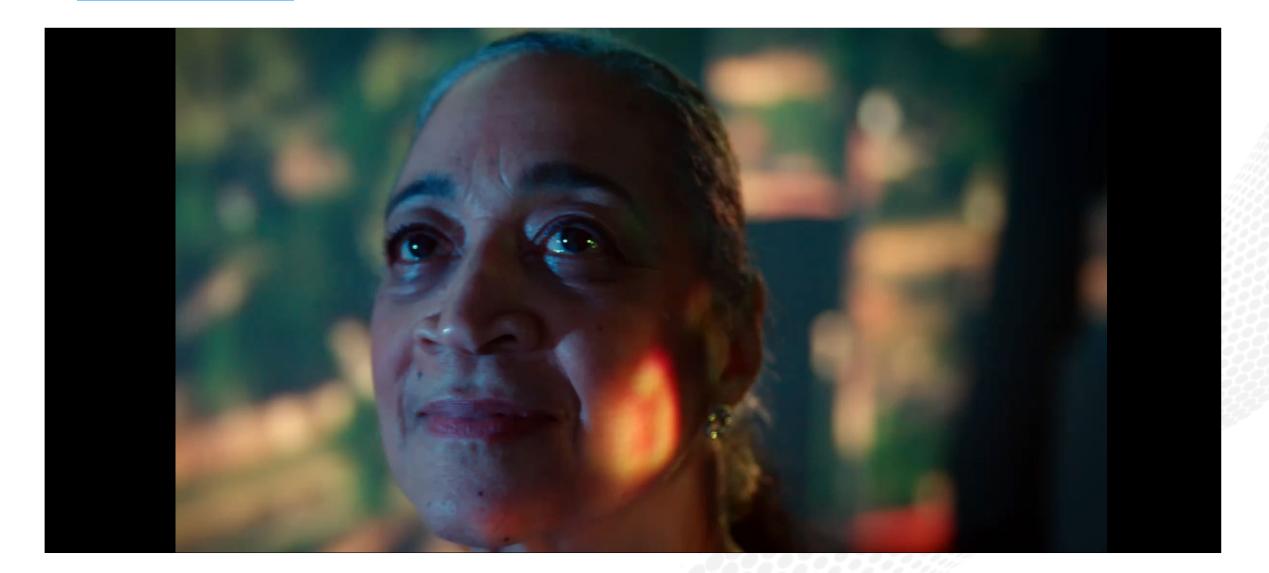


**2024 Williams MountainWest Pipeline Customer** Meeting

March 2024



### **Introduction: Williams**





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### Joseph Hulse

Director, Commercial Services

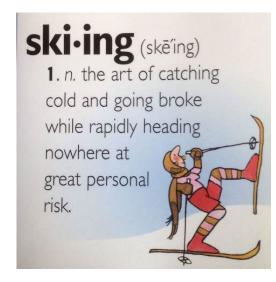
### Agenda

| 7:30 - 7:40 a.m.   | Welcome   Safety Moment   Introductions<br>Joseph Hulse, Director Commercial Services  |
|--------------------|--|
| 7:40 - 8:00 a.m.   | <b>2023 Highlights   Integration Update</b><br>Candyce Fly Lee, VP & General Manager   |
| 8:00 - 8:20 a.m.   | <b>Executive Update</b><br>Chad Teply, SVP Transmission and Gulf of Mexico   |
| 8:20 - 8:30 a.m.   | <b>Operations Update</b><br>Kraig Blackburn, Director Operations<br>Warren France, Senior Operations Manager<br>Nic Housley, Senior Operations Manager |
| 8:30 - 8:40 a.m.   | <b>Commercial Technology</b><br>Martha Janousek, Director Commercial Technology<br>David Reeder, Commercial Technology Lead                            |
| 8:40 - 8:50 a.m.   | Scheduling   Allocations Update<br>Chad Campbell, Manager Transportation   |
| 8:50 - 9:05 a.m.   | <b>Commercial Update</b><br>Joseph Hulse, Director Commercial Services   |
| 9:05 - 9:15 a.m.   | Break  |
| 9:15 - 10:05 a.m.  | Market Fundamentals<br>Justin Carlson, Founder & CCO, East Daley Analytics   |
| 10:05 - 10:15 a.m. | Wrap-Up & Activities<br>Joseph Hulse, Director Commercial Services   |



### Safety moment





- Use the hotel's main entrance at all times.
- Check all the locks every time you enter your room.
- Avoid 1<sup>st</sup> and 2<sup>nd</sup> floor level rooms.
- Leave the "do not disturb" sign on your door and leave a light and/or television on.
- Know the fire escape routes. Keep phone and valuables close by for a quick exit.
- Slips, trips and falls are always a threat.

Altitude sickness can ruin your ski day if you're not careful. Remember to slowly acclimate to the altitude, stay incredibly well hydrated, and get enough rest. If you do start to feel sick or experience any symptoms of altitude sickness while skiing, descending to a lower altitude is the best way to treat your symptoms.



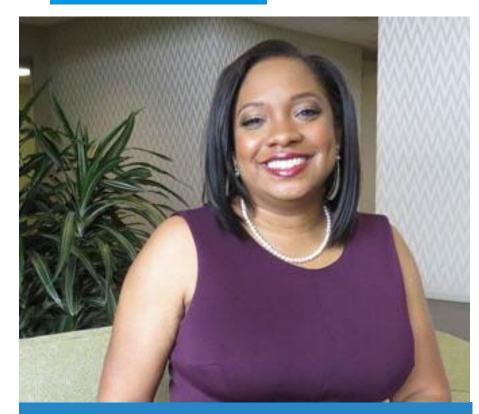
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# 2023 Accomplishments & Integration Update

Candyce Fly Lee

VP & General Manager

### **Introduction: Candyce Fly Lee**





Candyce Fly Lee VICE PRESIDENT & GENERAL MANAGER, WILLIAMS MOUNTAINWEST

#### **PROFESSIONAL EXPERIENCE**

Candyce Fly Lee is vice president-general manager of MountainWest, an interstate natural gas pipeline that provides transportation and underground storage services. In this role, she has direct responsibility for all operational and commercial activities, including the safe, reliable operations of the area's assets. Her responsibility includes assets in Utah, Wyoming, and Colorado. The system is strategically located in the Rocky Mountains near large reserves of natural gas in six major producing areas, including the Greater Green River, Uinta and Piceance basins. MountainWest also owns and operates the Clay Basin storage facility located on the Wyoming-Utah border. Clay Basin is the largest underground storage reservoir in the Rocky Mountain Region.

Previously, Fly Lee served as Williams vice president-general manager of Rockies Gathering & Processing with Williams' West Operating Area. She also served as a director of Northeast Engineering Services Project Development, where she oversaw development teams for operations in Pennsylvania, West Virginia, Ohio and New York. She also served as director, Pipeline Projects, responsible for the execution of natural gas and liquid pipeline projects in Williams' Northeast Gathering & Processing Operating Area.

Since joining Williams, Fly Lee has served in various roles including project management, engineering, construction and planning, managing teams to develop a gathering system to exceed 2 Bcf/d, and overseeing the construction of more than 2,000 miles of gathering pipeline.

#### EDUCATION

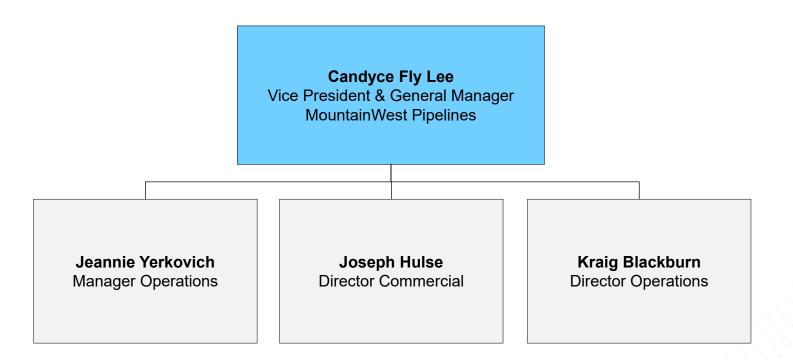
Fly Lee earned her bachelor's degree in Mechanical Engineering from the University of Kentucky.

#### **INDUSTRY/COMMUNITY LEADERSHIP**

Fly Lee currently serves as vice-chair for the United Way of Salt Lake Board of Directors, vice-president of Salt Lake City Chapter of Alpha Kappa Alpha Sorority, member of Women United board, member of Utah 211 Steering Committee, and member of the INGAA board. In her community, Fly Lee serves on the PTA, the Parkside Elementary Community Council, and teaches Children's Church. At Williams, Fly Lee serves on the Black ERG leadership team and actively participates in other ERG events.

### **Introduction: Candyce Fly Lee**

Team and Organization View



### **Transition/acquisition highlights**

#### **Transition Pillars**

- Successful early employee onboarding for HR systems and IT hardware
- Developed and executed detailed IT transition plan across systems
- Rapid transition from SAP to Oracle for accounting processes
- Established asset hierarchy key for broader integration efforts
- Organizational realignment people, processes and locations
- Corporate training HR, Oracle, etc.
- Exited Transition Services Agreement (TSA) / reverse TSA ahead of schedule w/ Southwest Gas & Dominion Energy

#### **Integration Pillars**

- Life Criticals training and implementation
- My WIMS
- IT Systems Maximo, GIS, GeoSCADA
- Training including Operator Qualifications & Covered Tasks



### 2023 major construction accomplishments

#### **CARBONATE TAP EXPANSION (Overthrust)**

**Project Summary:** New 3.5 mile 8" lateral (JTL 146) and meter station providing 47,000 Dth/d eastbound capacity on MWOP **Status:** In-service September 1, 2023 – Gas flowing March 2024

#### **OPAL EAST EXPANSION (Overthrust)**

**Project Summary:** New 1 mile 24" lateral (JTL 147) and meter station providing 267,000 Dth/d eastbound capacity on MWOP **Status:** In-service December 15, 2023 – Gas flowing April 2024

#### NEW 2023 MAP POINTS:

| • | SPIDER CREEK              | MAP 10035 | MWOP |
|---|---------------------------|-----------|------|
| • | JIM BRIDGER               | MAP 10036 | MWOP |
| • | <b>GREEN RIVER UT 104</b> | MAP 457   | MWP  |
| • | WELLS DRAW                | MAP 458   | MWP  |
| • | REX MEEKER REC            | MAP 40610 | WRH  |



### 2023 commercial accomplishments

#### UINTA BASIN EXPANSION (MountainWest Pipeline)

**Project Summary:** Add incremental 113,300 Dth/d from existing and/or new receipt points to Chipeta Processing **Targeted In-Service:** July 1, 2024 **Status:** Fully subscribed. In FERC process.

#### WESTBOUND COMPRESSION EXPANSION (Overthrust Pipeline)

**Project Summary:** Add incremental 325,000 Dth/d of east to west firm transportation **Targeted In-Service:** December 1, 2026 (assumes binding agreements signed by April 2023) **Status:** Fully subscribed. In FERC process.

#### SOUTHERN STAR EXPANSION II (MountainWest Pipeline)

**Project Summary:** Add incremental 4,900 Dth/d from existing interconnect with Southern Star **In-Service:** December 14, 2023 **Status:** In-service

#### ML 101 UPRATE (MountainWest Pipeline)

**Project Summary:** Add incremental 80,000 Dth/d of winter seasonal capacity from Clay Basin to Kanda **Status:** In-service

#### **COMMERCIAL DASHBOARDS**

Project Summary: Streamlining of internal data (contracting, flows, project, ect.) utilizing Power BI

### **Continued streamlining**

#### Sale of MountainWest Field Services:

- 11.5 miles of 12-20" unregulated gathering behind the Castle Valley CO2 plant in Price, UT
- Sale closed February 1, 2024

### Dissolution of MountainWest Energy Services (North Dakota):

- Energy Services is MountainWest's unregulated gas/liquid analysis and meter calibration business
  - North Dakota office dissolved February 9, 2024
- Rock Springs office/primary gas analysis laboratory will be retained
  - Will continue work for 3<sup>rd</sup> party customers as well as internal customers including MountainWest Pipeline, Overthrust Pipeline and White River Hub



### **MountainWest poised for growth beyond acquisition expectations**



400+

MMcf/d

#### **PROJECTS IN SERVICE**

- Opal East
- Green River 104
- Wells Draw

Rex MeekerSkull Creek

Carbonate Tap

#### **PROJECTS IN EXECUTION**

- Uinta Basin Expansion Capacity: 113 MMcf/d | Target ISD: 3Q 2024
- Overthrust Westbound Expansion Capacity: 325 MMcf/d | Target ISD: 4Q 2025

#### **OPPORTUNITIES IN FOOTPRINT**

- 10 existing coal plants in our footprint<sup>1</sup>
- Uinta Basin takeaway opportunities
- Storage optimization and expansion
- Phased Overthrust growth

Strong project execution on **significant** opportunity set

<sup>1</sup>Source: Coal plant data per Wood Mackenzie North America Power Service Tool. The data and information provided by Wood Mackenzie should not be interpreted as advice and you should not rely on it for any purpose. You may not copy or use this data and information except as expressly permitted by Wood Mackenzie in writing. To the fullest extent permitted by law, Wood Mackenzie accepts no responsibility for your use of this data and information.

### New integrated Williams Salt Lake City office

#### Summer 2024

- 2 floors at 650 Main in downtown Salt Lake City
- Consolidates our Salt Lake City office presence from two locations to one, bringing legacy MountainWest and Williams teams into a common space

#### **Amenities Include**

- Conference center
- Indoor/outdoor fitness center
- On-site restaurant
- Parking garage with bike storage
- Social courtyard
- Active courtyard
- LEED v4 GOLD core and shell





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# **Executive Update**

#### Chad Teply

SVP Transmission and Gulf of Mexico

### Introduction: Chad Teply



Senior vice president. TRANSMISSION AND GULF OF MEXICO

#### **PROFESSIONAL EXPERIENCE**

Chad Teply became Senior Vice President of Williams' Transmission and Gulf of Mexico Operating Area in July 2023. Williams' Transmission and Gulf of Mexico Operation Area includes Williams' Eastern Interstates, MountainWest, Northwest Pipeline, and its Gulf West and Gulf East franchises.

Teply joined Williams in 2020 serving as Senior Vice President of Project Execution with responsibility for successfully delivering projects across the company's footprint through project development and execution, environmental permitting, regulatory engagement, and land management functions. Under Chad's leadership, Williams has successfully placed key projects in-service earlier than anticipated, including the second phase of the Leidy South expansion in 2021, and a projected early in-service for a portion of the Regional Energy Access project later in 2023.

Teply previously served as Senior Vice President, Business Policy and Development for PacifiCorp, a Berkshire Hathaway Energy company. During his tenure, he was responsible for PacifiCorp's major construction activities for both generation and transmission. He also supported the company's integrated resource planning, state and federal regulatory agency interactions, emerging technology deployment initiatives, and community outreach activities. Prior to that role, he served as Vice President, Resource Development and Construction at PacifiCorp. Before joining PacifiCorp, Teply was Director of Engineering and Construction for Northern Natural Gas and also held engineering and project management roles at other energy industry companies based in Iowa and Illinois.

#### **EDUCATION**

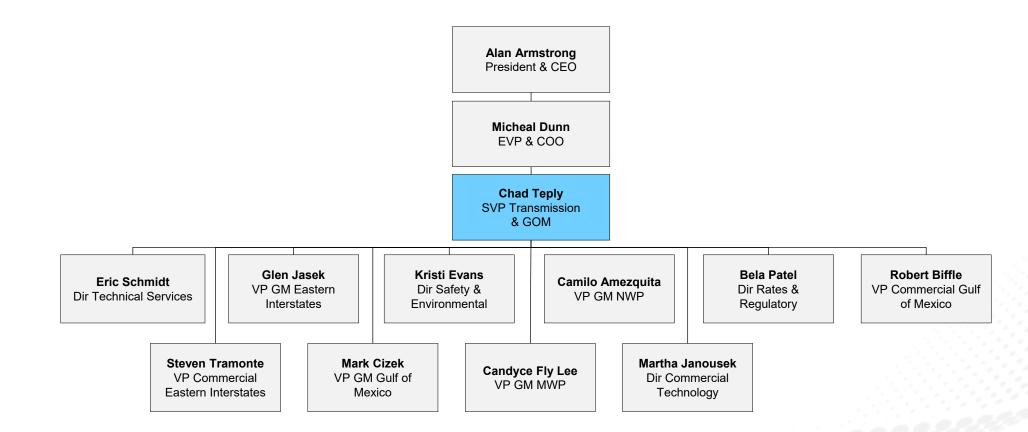
Teply earned a bachelor's degree in mechanical engineering from South Dakota State University.

#### INDUSTRY/COMMUNITY LEADERSHIP

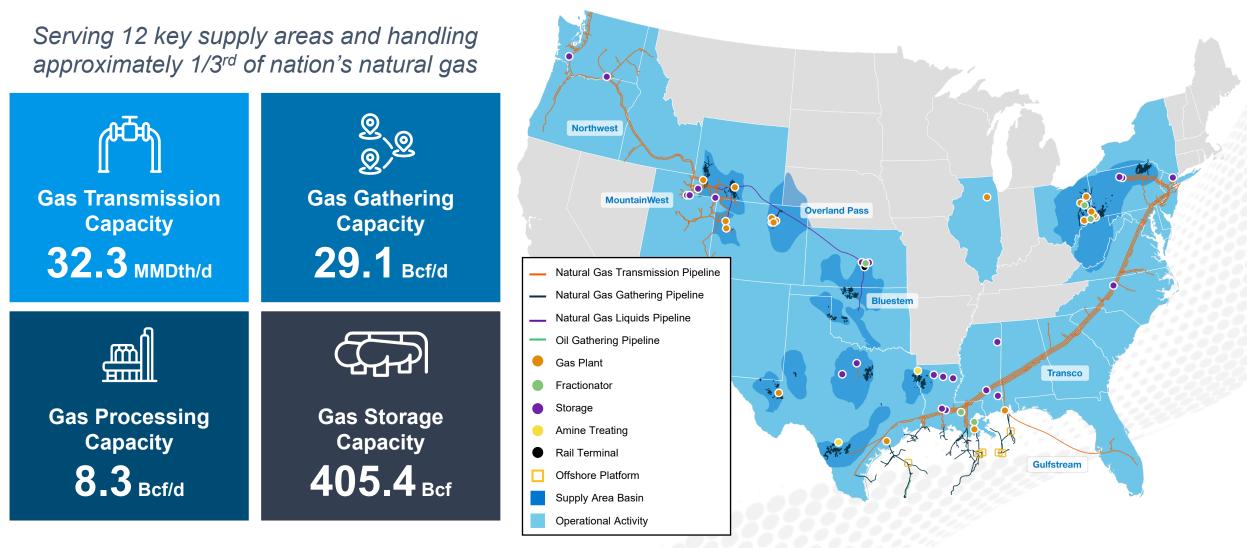
Teply is a board member for Green Country Habitat for Humanity in Tulsa and is also a member of the Energy Resource Council for the University of Wyoming, School of Energy Resources.

### **Introduction: Chad Teply**

#### Team and Organization View



### Core business remains critical to serving today's energy needs



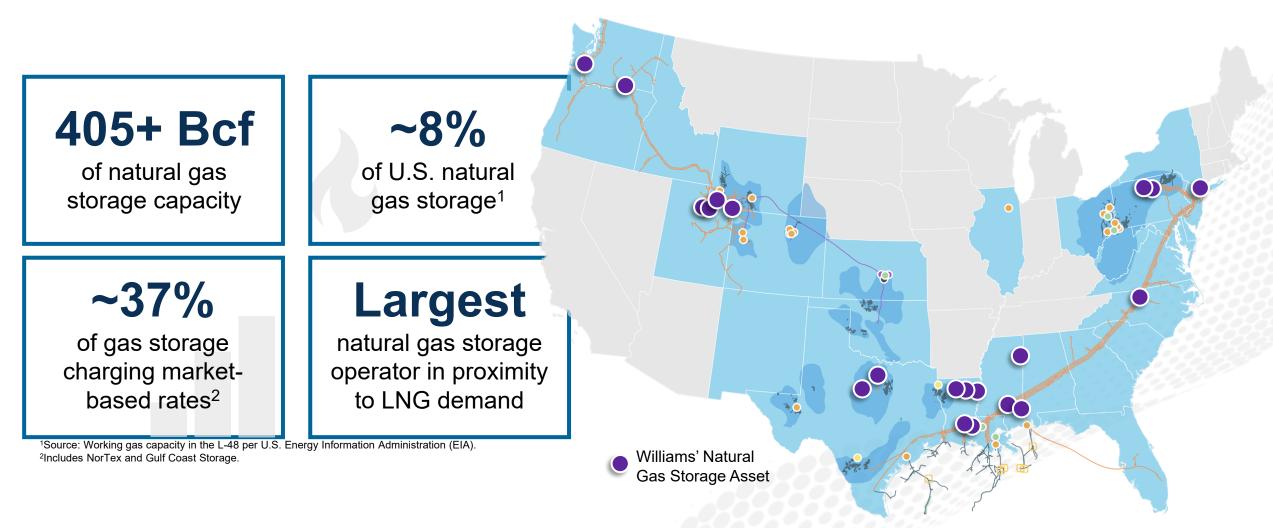
Figures represent 100% capacity for operated assets, including those in which Williams has a share of ownership as of 12/31/2023, and includes acquisition of Hartree Natural Gas Storage, which closed 01/03/2024.

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### Enhancing and expanding our gas storage footprint





### A leader in energy infrastructure with a long-term sustainable strategy

#### **OUR VISION**

As the world demands reliable, low-cost, low-carbon energy, **Williams will be there** with the best transport, storage and delivery solutions. **We make clean energy happen** by being the best-in-class operator of the critical infrastructure that supports a clean energy future.

### **OUR MISSION**

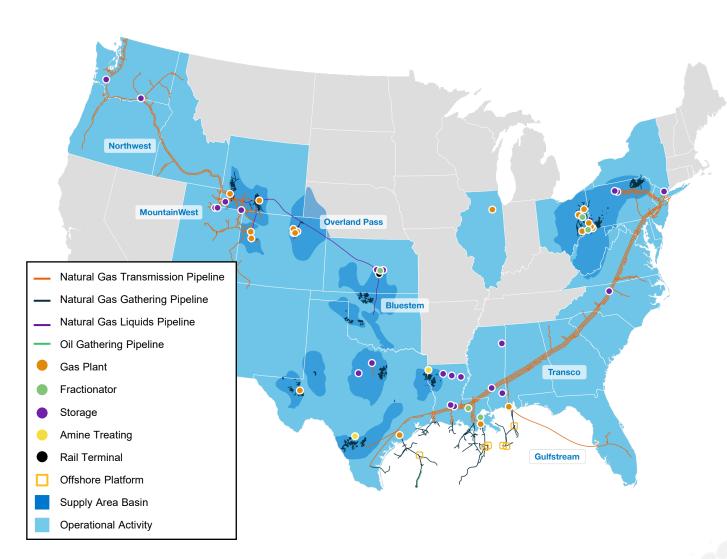
Committed to being the leader in providing infrastructure that safely delivers natural gas products to reliably fuel the clean energy economy.

#### WHO WE ARE

Williams safely and responsibly handles approximately 1/3<sup>rd</sup> of the natural gas in the United States that is used every day to heat our homes, cook our food and generate our electricity.



### Operating segments within our strategic asset footprint



#### Transmission, Gulf of Mexico & Storage

- Transco
- Northwest Pipe
- Gulfstream
- MountainWest

- Gulf of Mexico G&P
- NorTex Storage
- Gulf Coast Storage<sup>1</sup>

#### Northeast Gathering and Processing

- Laurel Mountain
- Flint
- Cardinal
- Marcellus South
- Northeast JV

- Susquehanna Supply Hub
- Bradford Supply Hub
- Blue Racer Midstream (BRM)

Aux Sable

#### West Gathering, Processing and NGL Services

#### **Gathering and Processing**

 SW Wyoming, Wamsutter, Piceance, DJ Basin, Anadarko & Midcon, Haynesville, Barnett, Permian, Eagle Ford

#### NGL Services

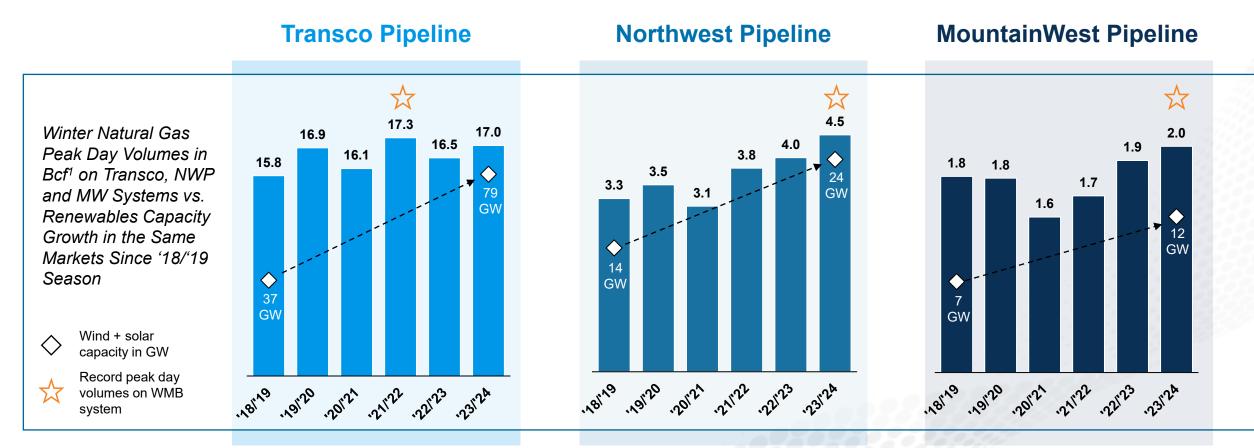
- Overland Pass Pipeline
- Conway/Hutch Rail
- Bluestem
- Targa Train 7 JV

<sup>1</sup>Assets recently acquired from Hartree Natural Gas Storage, closed 01/03/2024. Map as of February 2024.

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### Increasing peak demand on Williams' natural gas transmission systems

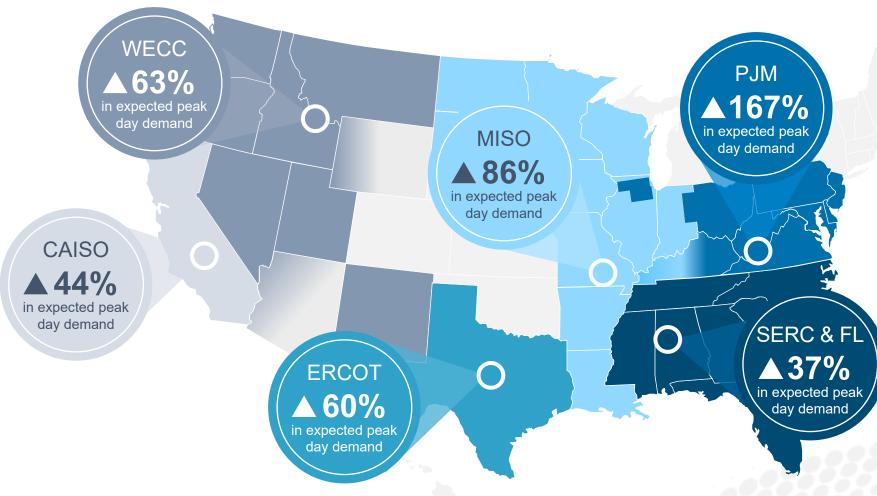
Williams' contracted gas capacity continually needed to supply grid reliability on days of peak demand alongside ongoing renewable capacity buildouts and coal retirements in our pipeline markets



Source: U.S. Energy Information Administration (EIA). <sup>1</sup>Dekatherms converted to cubic feet at 1,000 cubic feet = 1 dekatherm.

#### Expected peak day demand increases drive the need for reliable natural gas

Gas-fired power generation, 2021 peak day vs. expected 2040 peak day, TWh of gas-fired generation per day



#### Natural gas plays a critical role in decarbonizing U.S. power supply

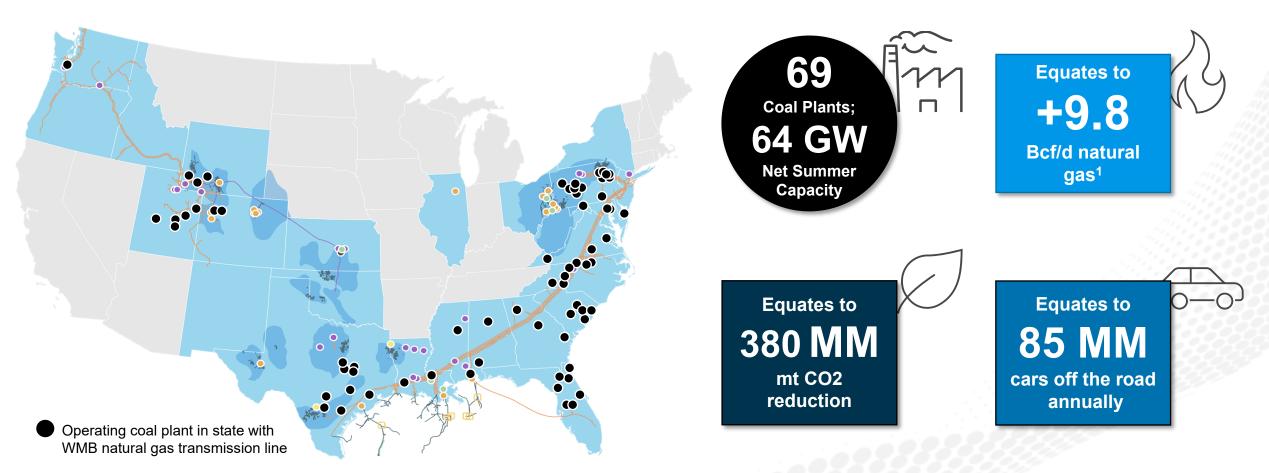
Peak day gas demand for power generation expected to increase across major ISOs due to growth in electrification

Natural gas pipeline contracted capacity is critical to ensure electric reliability on peak days

<sup>1</sup>"The role of gas in the transition to a cleaner, more reliable power supply," McKinsey & Company, September 2023. McKinsey & Company deep power decarbonization scenario assumes all public commitments are met, resulting in 85% renewable power generation by 2040 and growth of electricity demand to 7.3 TWh by 2040 (from 4.3 TWh in 2022). Note: ISO territories depicted on the map are approximations for visual purposes.

### Ample coal-to-gas switching opportunities reside in our footprint

Williams Asset Map, Highlighting Third-party Operating **Coal Plants** 



Sources: Coal plant data per Wood Mackenzie North America Power Service Tool. The data and information provided by Wood Mackenzie should not be interpreted as advice and you should not rely on it for any purpose. You may not copy or use this data and information except as expressly permitted by Wood Mackenzie in writing. To the fullest extent permitted by law, Wood Mackenzie accepts no responsibility for your use of this data and information. Metric tons of CO<sub>2</sub> emitted by a typical passenger vehicle per year per Environmental Protection Agency (EPA). <sup>1</sup>Using 6,600 Btu/kWh heat rate, 100% plant utilization.

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### Executing on ~3.1 bcf/d of Transco expansions<sup>1</sup>



#### **Projects in Execution ~\$2.7B**<sup>2</sup>

| Project                              |   | Target In-<br>Service                | Current Status                                 | Project Capacity |
|--------------------------------------|---|--------------------------------------|--|------------------|
| Regional Energy<br>Access            |   | Partial ISD 4Q'23;<br>Full ISD 4Q'24 | ~1/2 in service;<br>~1/2 under<br>construction | 829 MMcf/d       |
| Southeast Supply<br>Enhancement      | 2 | 4Q'27                                | Pre-filed FERC application                     | 1,587 MMcf/d     |
| Commonwealth<br>Energy Connector     | 3 | 4Q'25                                | Received FERC certificate                      | 105 MMcf/d       |
| Southside Reliability<br>Enhancement | 4 | 4Q'24                                | Under construction                             | 423 MMcf/d       |
| Carolina Market Link                 | 5 | 1Q'24                                | In service                                     | 78 MMcf/d        |
| Alabama Georgia<br>Connector         | 6 | 4Q'25                                | EA issued                                      | 63.8 MMcf/d      |
| Southeast Energy<br>Connector        | 7 | 2Q'25                                | Under construction                             | 150 MMcf/d       |
| Texas to Louisiana<br>Energy Pathway | 8 | 1Q'25                                | Received FERC certificate                      | 364 MMcf/d       |

Dekatherms converted to cubic feet at 1,000 cubic feet = 1 dekatherm. <sup>1</sup>Excluding in-service Carolina Market Link and in-service portion of Regional Energy Access. <sup>2</sup>Capex reflects full capital budget for all projects listed excluding in-service Carolina Market Link.

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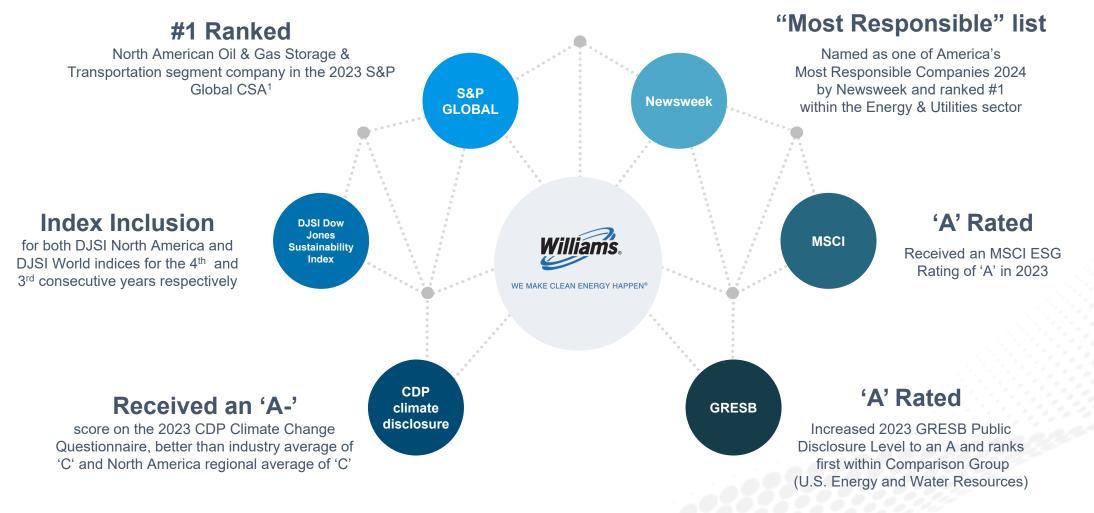
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### Evolving to ensure a sustainable business model



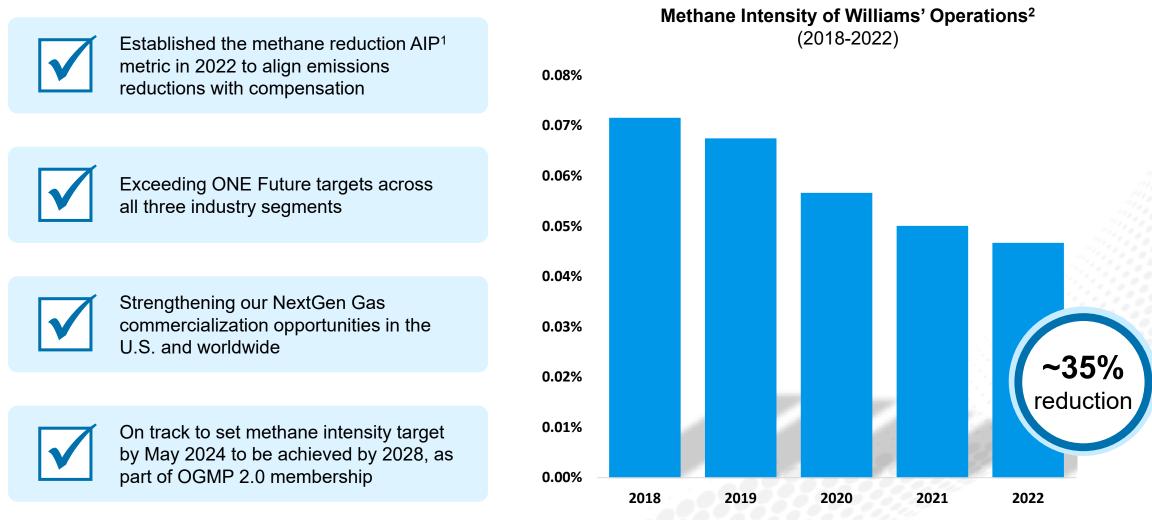
 $^{\rm 1}\,{\rm Carbon}$  capture and sequestration (CCS).

### **Outpaced industry across key sustainability rankings**



<sup>1</sup>Corporate Sustainability Assessment. All scores verified as of 02/06/2024.

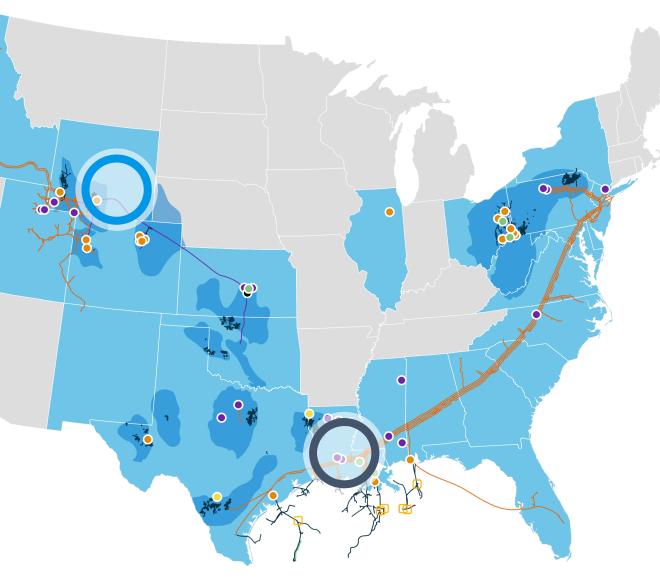
### **Continued improvement of our methane intensity**



<sup>1</sup>Annual Incentive Program.

<sup>2</sup>Methane intensity measured as methane emissions divided by methane throughput. Includes all Scope 1&2 methane emissions from Williams' operated assets – including additional minor sources of emissions versus previous methodology.

### **Decarbonizing through CCS<sup>1</sup> projects**



#### Wyoming CCS Project

- Scope: CO<sub>2</sub> compression, dehydration, capture equipment, and pipeline to capture and transport emissions from Williams' Echo Springs plant
- **Capacity:** ~150,000 tons of CO<sub>2</sub> per year
- In-service date: 4Q 2025

#### Louisiana CCS Project

- Scope: Treating, compression, capture equipment and CO<sub>2</sub> pipeline to capture Haynesville emissions
- Phase 1 Capacity: ~750,000 tons of CO<sub>2</sub> per year
- In-service date: 1H 2026

### **Progressing our near-term climate commitment**

# **30%** intensity-based carbon reduction from 2018 levels by 2028<sup>1</sup>

Highlights ability to gather, treat, process, transport, and store natural gas efficiently with little energy lost



Supports the responsible growth of natural gas infrastructure that is critical for U.S. energy security, reliability, and affordability



Aligns with customer and shareholder interests to grow the business and earnings while decarbonizing operations



Consistent with intensity-based methane reduction target in development with OGMP 2.0

<sup>1</sup>Enhanced greenhouse gas emissions methodology to include all known emissions sources, beyond regulatory reporting methodology.

#### **Committed to a clean energy future**

For more information regarding our sustainability efforts, please review our <u>2022 Sustainability Report</u> and <u>2023 CDP Disclosure</u>

#### **Upcoming goal**

On track to set methane intensity target by May 2024 to be achieved by 2028, as part of OGMP 2.0 membership Near-term goal

### 30% reduction

in carbon intensity from 2018 levels by 2028

#### Long-term ambition

### Achieve net zero

by 2050 utilizing a combination of immediate and long-term solutions



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# **Operations Update**

#### Kraig Blackburn

**Director Operations** 

Warren France

Senior Operations Manager (North)

#### **Nic Housley**

Senior Operations Manager (South)

### **Operations**

Lots of Changes: Transition to Williams has brought new separation of our operating areas. North Division – Led by Warren France South Division – Led by Nic Housley Working close with Technical Support team located in Rock Springs & Salt Lake City

<u>What's the Same</u>: Commitment to safety, compliance to regulations, reliability and our commitment to being good stewards of the environment. All of these require commitment and good communications between our teams and yours.



### **Pipeline maintenance**

2024 Maintenance Schedule 3 engine exchanges in 2024 as well



Commitment to pipeline and storage integrity

Operational excellence in 2023



Commitment to reducing methane emissions



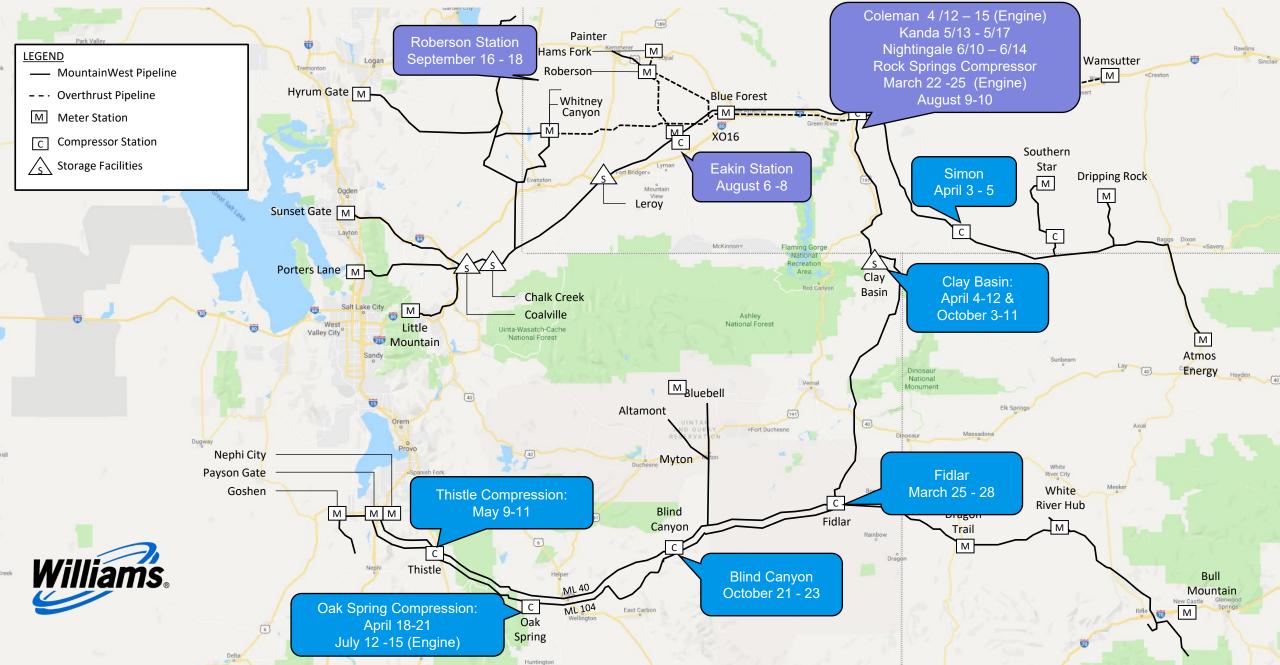
### 2024 maintenance schedule

\* Possible shipper impact

| Month   | Pipeline | Category       | Preliminary<br>Dates | Location                              | Project                         | Possible Customer Impact  | Duration |
|---------|----------|----------------|----------------------|---------------------------------------|---------------------------------|---|----------|
| April   | MWP      | Reservoir Test | April 4-12           | Clay Basin                            | Annual Withdrawal Test *        | April 4, constant 275 MMcf/d withdraw rate<br>April 5, constant 325 MMcf/d withdraw rate<br>April 6-12, Reservoir shut-in | 9 days   |
|         | MWP      | Reliability    | April 12-14          | Coleman                               | 30,000 Hour Engine<br>Exchange* | Runtime Hour Engine Exchange  | 3 days   |
|         | MWP      | Compliance     | April 18-21          | Oak Spring<br>Compressor<br>Station   | Annual<br>Maintenance/DOT's *   | Goshen Capacity reduced to 300 Mdth/d from 384.5 Mdth/d   | 4 days   |
| March   | мwот     | Reliability    | March 22-24          | Rock Springs                          | 30,000 Hour Exchange            | No Impact Expected  | 3 Days   |
| Мау     | MWP      | Compliance     | May 9-11             | Thistle<br>Compressor<br>Station      | Annual<br>Maintenance/DOT's*    | No impact to customers is expected (Depends on downstream pipeline flexibility)   | 3 days   |
| July    | MWP      | Reliability    | July 12 – 15         | Oak Spring                            | 30,000 Hour Exchange*           | Runtime Hour Engine Exchange  | 3 Days   |
| August  | MWOP     | Compliance     | August 9-10          | Rock Springs<br>Compressor<br>Station | Annual<br>Maintenance/DOT's*    | No impact to customers is expected (Depends on capacity being utilized)   | 2 days   |
| October | MWP      | Reservoir Test | October 3-11         | Clay Basin                            | Annual Injection Test           | Oct. 3, constant 300 MMcf/d inj rate<br>Oct. 4, constant 300 MMcf/d inj rate<br>Oct. 5-11, Reservoir shut-in              | 9 days   |

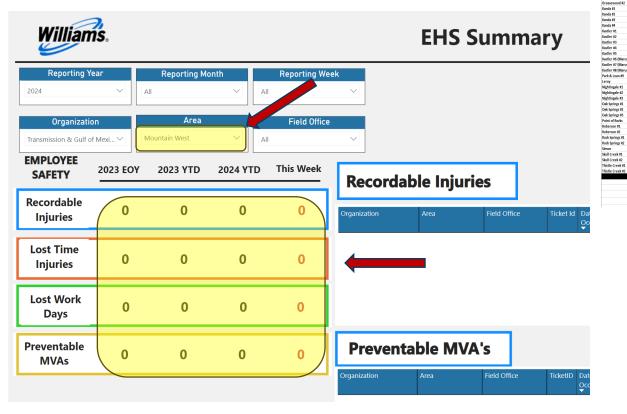
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### **2024 COMPRESSOR MAINTENANCE SCHEDULE MAP**





#### **Quad Zero Achiever for 2023**



Chalk Creek Cash/Coahil

## RELIABLE PERFORMERS **Operational Excellence** 98.04 99.83 98.04 99.47 99.19 97.46 99.05 99.13 99.47

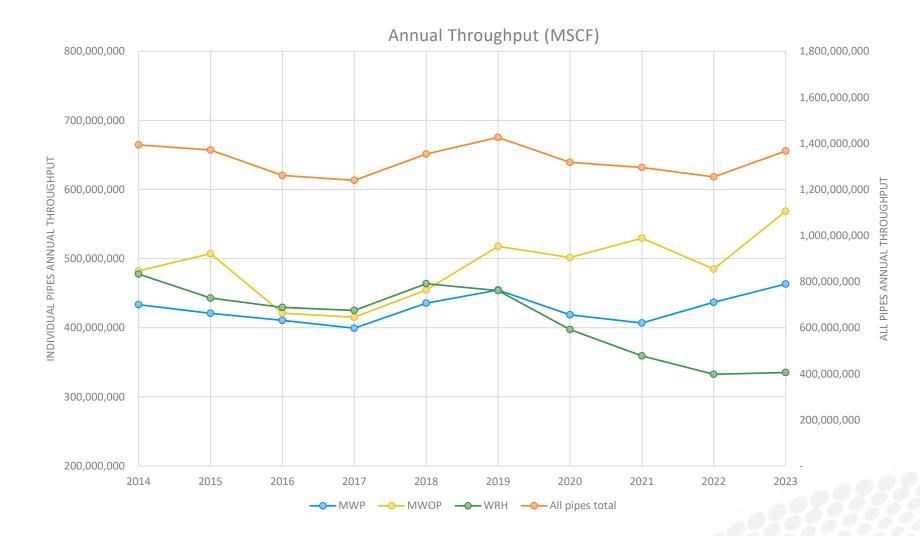
97.63 98.8

AVG Runtime North = 98.8

AVG Runtime South = 98.9

## 2023 Run-time North Division = 98.89% South Division = 98.95%

## 2023 was a record year





## 1,367,076,391

of natural gas moved through our system in 2023. MWOP saw a 7% increase from our previous high in 2021, that's also a 14% increase from 2022. MWP saw a 2% increase from our previous high and a 6% increase from 2022.

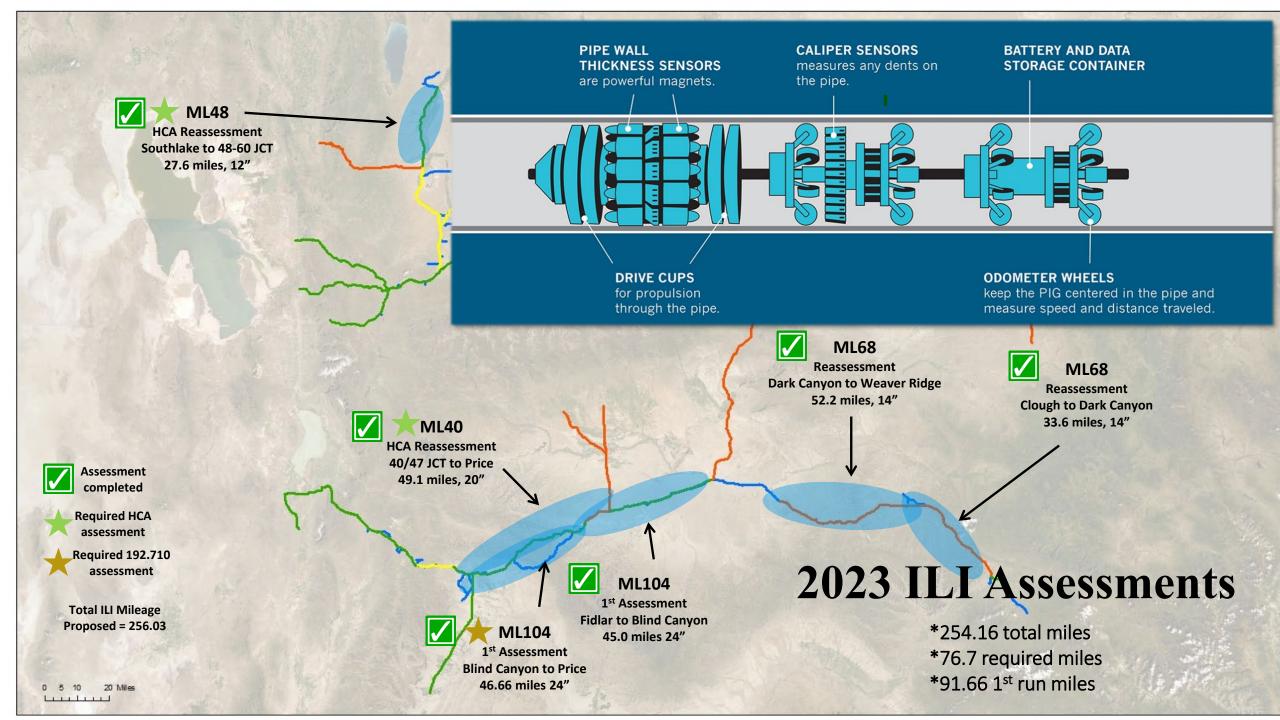
## **Pipeline integrity management**



Storage well workers







## **2024 ILI Assessments**

\*188.51 total miles \*58.44 HCA/710 miles

ML48 MCA Reassessment Yellow Creek to 48-60 JCT 38.94 miles, 20" 8/1 – 8/15 & 8/15 - 8/31

> JL46/47 Reassessment Customer Impacts Altamont to 40-47 JCT 39.20 miles 12" 4/1 – 4/15 & 4/15 – 4/30

ML22 Reassessment Customer Impacts Simon to Nightingale 57.88 miles, 20" 5/1 – 5/31

#### **ML23**

Reassessment 23-65 JCT to Powderwash 16.5 miles, 10" 6/17 – 6/21

#### ML22 Reassessment Customer Impacts Powderwash to Simon 16.49 miles, 20" 5/1 – 5/31

ML68 HCA Reassessment Need Customer Assistance Hunter Mesa to Clough 9.00 miles, 14" 5/1 – 5/31

Required HCA assessment

Required 192.710 assessment

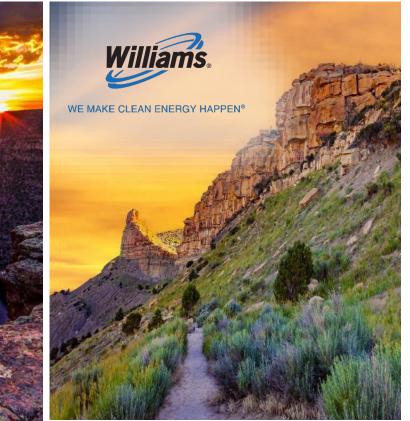
Total ILI Mileage Proposed = 188.51 ML104 HCA Reassessment Price to Oak Spring 10.50 miles 24" 6/10 – 6/15 & 7/1 – 7/31

15

## RESPONSIBLE STEWARDS

- Near-term goal of 56% absolute reduction from 2005 levels in companywide greenhouse gas (GHG) emissions by 2030.
- Path to net zero by 2050includes investments in renewables, emerging technologies and the best and brightest talent who are committed to doing what is right.





#### **CONTINUED EFFORTS**

Williams is a member of the Clean Hydrogen Future Coalition, the RNG Coalition and Greentown Labs, a clean energy-focused startup incubator. Williams also belongs to ONE Future, a group of natural gas companies voluntarily reducing emissions. Williams holds top quartile rankings for transparency and environmental, social and governance performance by key ESG rating agencies including the Dow Jones Sustainability Index.

#### **EMISSIONS SAVINGS**

- 87% methane emission savings
- Totaling 38.7 MMscf gas saved using
  - Low pressure lines
  - Flaring or portable compression

#### ML48 Pipeline Replacement.

- 20 Miles of 20" diameter pipe isolated at 675 PSI
- Able to drawdown the pressure to 67 PSI using local distribution supply and timely planning by Operations and Pipeline Control. Drawdown lasted 3 weeks to achieve this.
- Emission reductions: 90% reduction in CO2e
- 4046 mt of CO2e prevented (800 cars emit per year)
- \$17,404 worth of gas saved





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# **Commercial Technology**

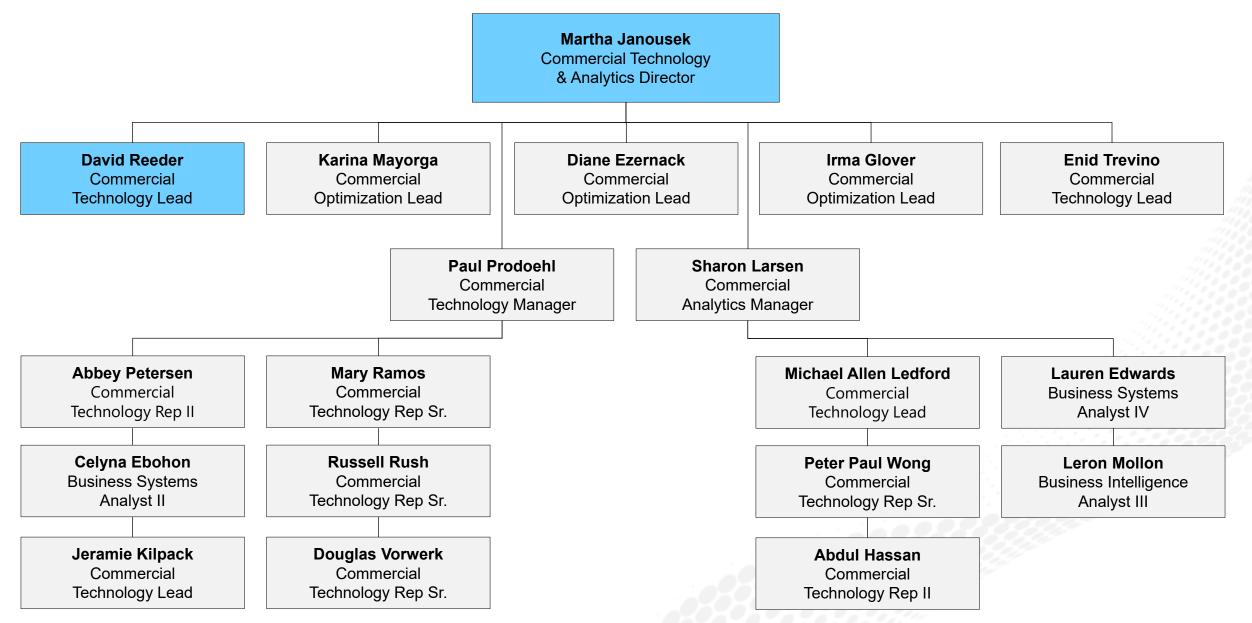
Martha Janousek

**Director Commercial Technology** 

#### **David Reeder**

Commercial Technology Lead

## **Introduction: Martha Janousek and David Reeder**



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NYSE: WMB I 2024 Williams MountainWest Pipeline Customer Meeting I March 2024 I www.williams.com 44

## **Commercial Technology** & Analytics

#### What is "customer experience" analytics?

Customer experience analytics is the process of collecting and analyzing customer data, with the goal of better <u>understanding customer needs</u>, viewpoints, and experiences with your products and services. It can help you to increase <u>customer</u> <u>engagement</u> and <u>customer loyalty</u>, understand and <u>improve your customer journey</u>, and direct your internal teams to take action on issues that are affecting satisfaction and loyalty.

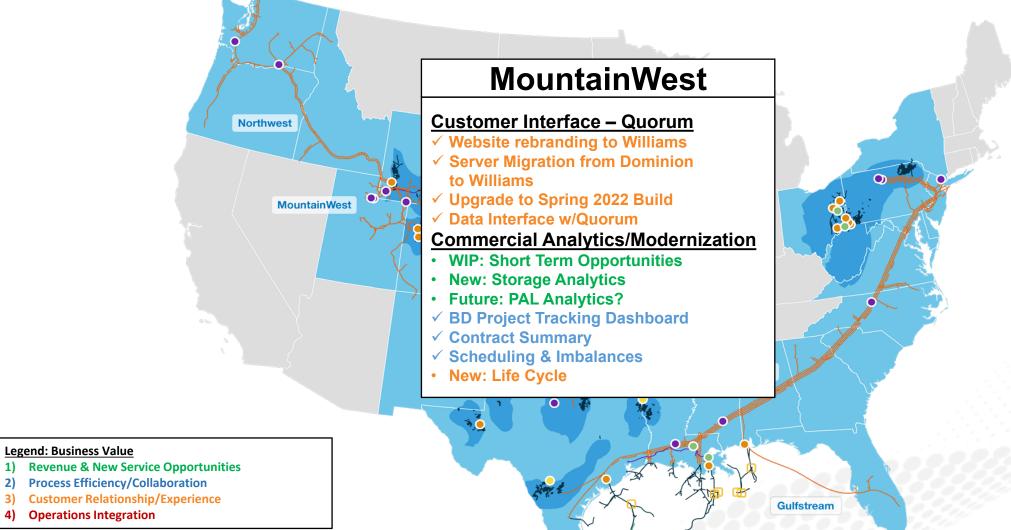
#### **Customer Focus**

The key to establishing a customer focus is putting employees in touch with customers/customer information and empowering those employees to act as necessary to satisfy the customers.



## **Transmission & Gulf of Mexico**

**Commercial Technology & Analytics** 



Legend: Business Value

- 3)
- 4) **Operations Integration**

#### **Mastio feedback**

| Shipper Concerns  | Resolution   |
|---|--|
| Better trained employees with<br>accurate information and<br>proactive service  | <ul> <li>New Life Cycle Dashboard provides timely and accurate cut information</li> <li>New Imbalance Dashboard provides customer imbalance position</li> <li>New Contract dashboard groups shipper's contracts to understand shipper utilization on pipeline/storage</li> <li>New Scheduling Dashboard provides cut information to entire commercial team for better communication and responsiveness</li> <li>Recent Scheduling new hires bring deeper experience</li> </ul> |
| EBB outages and performance   | <ul> <li>EBB servers have been relocated to Williams' facilities, providing better<br/>support and reduction in outages</li> </ul>   |
| <ul> <li>MyQuorum/EBB issues:</li> <li>Reporting system is difficult</li> <li>Number of clicks on screens</li> <li>Amount of data on screens</li> <li>System is difficult to use and is antiquated</li> </ul> | <ul> <li>New reporting screen with improved layout</li> <li>Increased row count on screens with grids</li> <li>Continue to review screen layout to reduce "white space"</li> <li>Provided and continue to offer 1 on 1 training for MyQuorum</li> <li>Williams acquisitions provides new options for website and EBB</li> </ul>  |

## **Commercial systems summary**

#### **2023 Quorum System accomplishments**

#### MountainWest Pipeline – Quorum

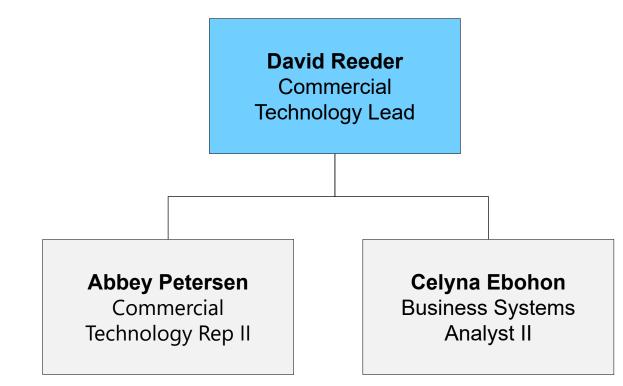
- Apr 2023 Website cleanup and rebranding after Williams acquisition
- July 2023 Migration from Dominion Energy servers to Williams servers
- Oct 2023 Upgrade to Spring 2022 build

#### 2024 planned system changes

#### **MountainWest Pipeline – Quorum**

- Mar 2024 Application of Hotfix for Spring 2022 build
- Aug 2024 Replacement PipeViewer report distribution
- Sept 2024 Upgrade to Spring 2023 build
- TBD Intercompany auto confirmation
- TBD EDI Next Generation (event-driven processing, reporting and logging)

#### **Contracting team**



- Contract administrators are available via ICE Chat
- Individual contact information can be found on our website <u>www.mwpipe.com</u>
  - Customer support page

### **Pipeline transactions are increasing**

|  |           | MWP      |          |            | MWOP     |          |        | WRH    |        |
|--|-----------|----------|----------|------------|----------|----------|--------|--------|--------|
|  | 2023      | 2022     | 2021     | 2023       | 2022     | 2021     | 2023   | 2022   | 2021   |
| Short Term Firm Contracts<br>Total New Contracts | 98<br>116 | 46<br>50 | 23<br>27 | 193<br>201 | 50<br>52 | 47<br>51 | 0<br>1 | 0<br>0 | 0<br>0 |
| Contract Amendments                              | 472       | 315      | 297      | 447        | 92       | 65       | 6      | 5      | 16     |
| New PAL Requests                                 | 5         | 6        | 6        | 0          | 0        | 0        | 0      | 0      | 0      |
| Capacity Release Contracts                       | 41        | 60       | 137      | 12         | 6        | 17       | 1      | 1      | 1      |
| Total Transactions                               | 634       | 431      | 467      | 660        | 150      | 133      | 8      | 6      | 17     |

## **Future of MyQuorum**

MountainWest Pipeline will continue to use MyQuorum

MyQuorum will be receiving several enhancements over the next few years to assist you with your transportation and storage activities.

|   |     | Dashboard [MWP]                                       |                          |  | DAVID REED • Pipeline Schedu   | • 0 <mark>.</mark> |  |  |  |
|---|-----|---|--------------------------|--|--|--------------------|--|--|--|
| <i>k</i> •  |     |   |                          |  |  | :                  |  |  |  |
| Pipeline TSP: MOUNTAINWEST PIPELINE, LLC            |     |   |                          |  |  |                    |  |  |  |
| Nominations H1<br>Cuts Errors                       |     | Scheduler Inventory                                   | Nomination Cycle Summary | ΗT   |  |                    |  |  |  |
| <sup>Cuts</sup><br>2                                | A O | Imbalances Out o                                      |                          | TIM         EVE         ID1         ID2         ID           02/15/2024         ×         ×         ×         ✓         X           02/16/2024         ×         ×         ×         ✓         X |  |                    |  |  |  |
| + new / modify nomination                           |     | Transportation Imbalances                             |                          |  | Nomination Deadlines   |                    |  |  |  |
| Title Transfers                                     |     | Cumulative<br>(31,524,131)⊡n<br>≪ authorization to po |                          | 02/15/2024 ID1: 09:00AM MCT<br>02/15/2024 ID2: 01:30PM MCT<br>02/15/2024 ID3: 06:00PM MCT<br>02/16/2024 TIM: 12:15PM MCT<br>02/16/2024 EVE: 05:00PM MCT  |  |                    |  |  |  |
| Missing Your Noms<br>O<br>+ new / modify nomination |     | Storage Balances                                      | Ince                     | 111  | Scheduling Cycle Summary   | ÷11                |  |  |  |
|   |     | 77,538,1<br>Previous Day Inj.<br>118,422 cm           |                          |  | TIM EVE ID1 ID2 ID<br>02/15/2024 × × ✓ X X<br>02/16/2024 ✓ X X X X   |                    |  |  |  |
| Active Contracts                                    |     | A authorization to po                                 |                          | Scheduling Deadlines   |  |                    |  |  |  |
| <b>1</b> :<br>• view o                              |     | Capacity Release                                      | rded                     | 111  | 02/15/2024 ID1: 12:00PM MCT<br>02/15/2024 ID2: 04:30PM MCT<br>02/15/2024 ID3: 09:00PM MCT<br>02/16/2024 TIM: 04:00PM MCT |                    |  |  |  |
| RFS   | 111 | 0   | ucu                      |  | 02/16/2024 TIM: 04:00PM MCT<br>02/16/2024 EVE: 08:00PM MCT   |                    |  |  |  |

## **MyQuorum reminders**

- Review Unsubscribed Capacity Report prior to completing request
- Enter full transaction including locations and rates
- Please be available for copy forward

#### **PipeViewer Changes**



#### **PipeViewer will be retired no later than October 2024**

#### **Team is reviewing alternatives**

- Daily and monthly automated reports emailed to users from FlowCal
- Hourly data feed for those with a Data Sharing Agreement
- Expect to begin sending reports early 3rd quarter 2024
- Will evaluate reports to be sent based on current usage



# **THANK YOU!**



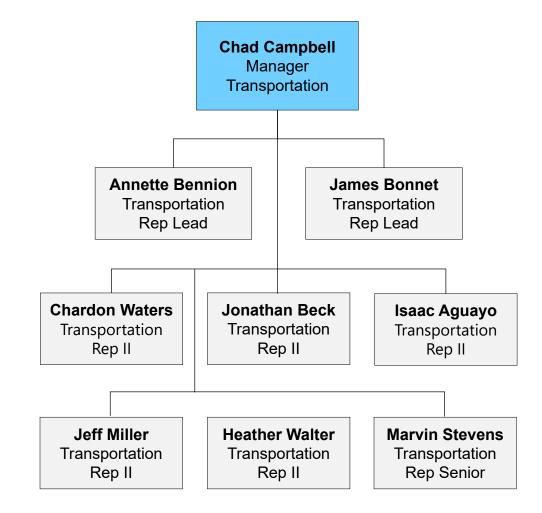
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# **Transportation Scheduling**

**Chad Campbell** 

Manager Transportation

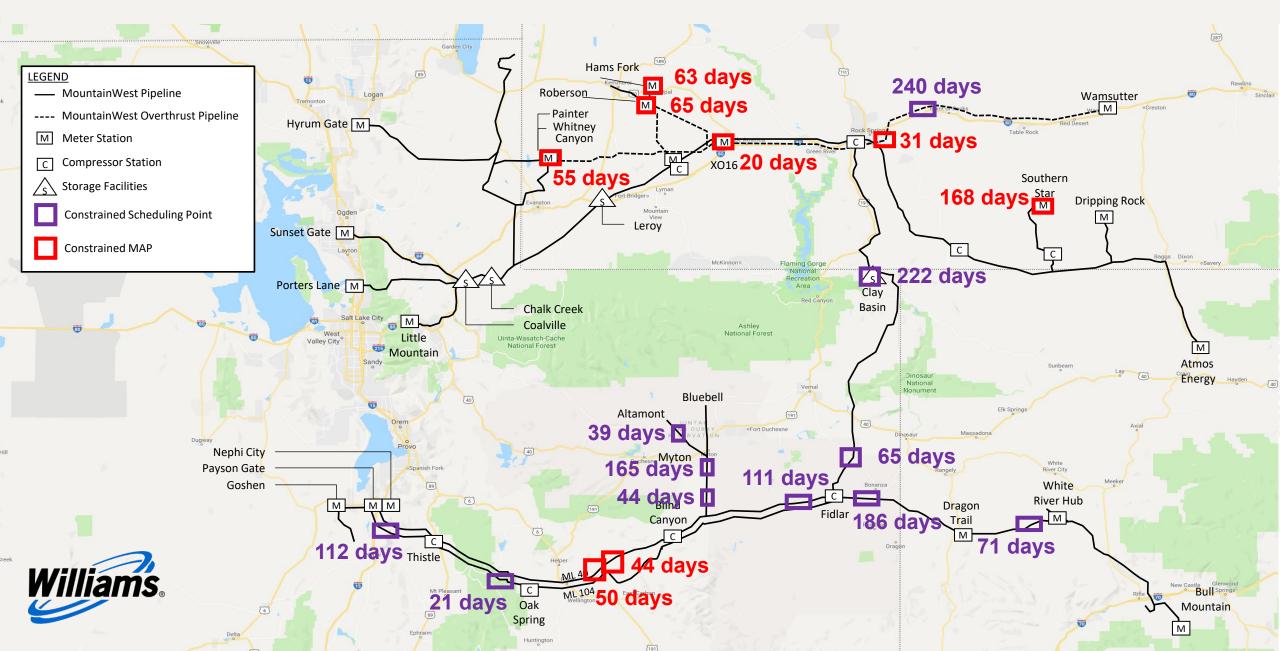
### **Scheduling Team**



#### All schedulers are available

- Via ICE Chat
- Group ICE Chat: MWPScheduling
- NEW hotline: 801-584-6034
- Individual contact information can be found on our website <u>www.mwpipe.com</u>
  - Customer support page

#### **Constraints: January 2023 – January 2024**



## New and updated dashboard

| ×  | Dashboar  | d [MWPL]  | Pipelir   | ne Scheduler $\lor$ LIN  | IDSEY.SAUND            | ers 🗸                                    | L             | <i>۹</i> ل      |   |
|--|---|---|-----------|--|------------------------|--|---------------|-----------------|---|
| 🐟 my quorum°   |   |   |           |  |                        |  |               |                 | 8 |
| Dashboard  | <b>\$</b>   | Scheduler Inventory                               | <b>بې</b> | Nomination Cycl  | e Summary              |  |               | ţ               |   |
| <ul><li>✓ Nominations</li><li>✓ Flowing Gas</li></ul>                            | A O   | Imbalances Out of Tolerance                       |           | 11/08/2022<br>11/09/2022   | TIM EVE<br>⊗ ⊗<br>⊗ ⊘  | ID1<br>⊗<br>⊙                            | ID2<br>⊗<br>⊙ | ID3<br>⊘<br>⊙   |   |
| <ul> <li>✓ Invoicing</li> <li>✓ Capacity Release</li> <li>✓ Contracts</li> </ul> | / / modify nomination   | Transportation Imbalances Cumulative Previous Day |           | Nomination Dead  |                        | 0  |               |                 |   |
| ✓ Reports           Sitemap           System Sitemap                             | evantity Mismatch   | O Dth O Dth authorization to post imbalances      |           | 11/08/2022<br>11/08/2022<br>11/08/2022<br>11/08/2022<br>11/09/2022 | ID2: 02:3<br>ID3: 07:0 | 0AM CC1<br>0PM CC1<br>0PM CC1<br>0PM CC1 | -             |                 |   |
|  | Missing Other Shipper's Noms  | Storage Balances                                  | şş        | 11/09/2022   |                        | 0PM CC1                                  |               |                 | ļ |
|  | / modify nomination   | <b>O</b> Dth                                      |           | Scheduling Cycle   |                        |  |               | £53             |   |
|  | <u>ې</u>  | Previous Day Inj. Previous Day W/D O Dth O Dth    |           | 11/08/2022<br>11/09/2022   | TIM EVE<br>⊗ ⊗<br>⊘ ©  | ID1<br>⊗<br>©                            | ID2<br>⊘<br>⊙ | ID3<br>ले<br>ले |   |
|  | Active Contracts  | authorization to post imbalances Capacity Release |           | Scheduling Deadl   |                        |  |               |                 |   |
|  | view contracts  | Bids Awarded                                      | 523       | 11/08/2022<br>11/08/2022<br>11/08/2022                             | ID2: 05:3<br>ID3: 10:0 | 0PM CC1<br>0PM CC1<br>0PM CC1            | -             |                 |   |
| Pipeline Scheduler Menu 🕐  | ()<br>()<br>()<br>()<br>()<br>()<br>()<br>()<br>()<br>()<br>()<br>()<br>()<br>( | U   |           | 11/09/2022   |                        | OPM CCT                                  |               | Help (          | ? |

#### Nomination screen

|   | ination Submission [MWPL]                                 |  | Pipeline Internal $\lor$ LINDSEY.SAUNDERS $\lor$ (L) Q (L)               |
|---|---|--|--|
| Dashboard     Nomination Submission [MWPL]       ∠ <sup>7</sup> □   |   |  | 🖁 🛈 Retrieve 🗸 Validate 💮 Submit   |
| •*26001         Image: Im | d Gas Day Cycle Query Cycle<br>2024 Il Timely Query Cycle | Svc Req         Svc Req Prop            \$946553225         \$1                    | Svc Req Name   |
| Svc Req K     Act Cd       Svc Req K     Image: Act Cd  |   |  |  |
| Totals         Buy Qty: 300.000         Rec Qty: 300.000         Var Qty: 0   | Fuel Qty: <b>1.750</b>                                    | Del Qty: 298.250 Sell 0  | 2ty: 298.250 🔽 Include Errors  |
| PNT NOMINATIONS PT NOMINATIONS PATH SUMMARY LOCATION SUMMARY ERRORS   |   |  |  |
| Path Svc Req K: KMDQ: 0   | Available KM  | DQ: <b>0</b>   | K UOM: null  |
| φ. γ.   |   |  |  |
| Actions       Err       ♡       Del?       ♡       Var       ♡       Svc Req       ♡       Svc Req       ♡       Svc Req Nar  | ne 🍸 Svc Req 🍸 Beg Date                                   | Beg Time $\overline{Y}$ End Date / End Time $\overline{Y}$ Cycle $\overline{Y}$ Re | c Loc ∑ Rec Loc Name ∑ Rec Qty ∑ Re                                      |
| Totals  |   |  | 0.000  |
| $ \langle \langle 0 \rangle \rangle   20 \vee$ items per page   |   |  | No items to display  |
| Upstream Rec Loc: Rec Qty: 0  | Rec Var Qty: 0 Downstream                                 | Del Loc: Del Qty: 0  | Del Var Qty: 0   |
| ∑ -   |   |  |  |
| Actions     Err     □     Del?     □     Var     □     Svc Req     □     Svc Req     □     Svc Req Name   | Svc Req T Action  | ns Err ☆ Del? ☆ Var ☆ Svc Req  | ∑     Svc Req     ∑     Svc Req     ∑       Prop     ∑     Svc Req     ∑ |
| Totals  | Totals  |  |  |
| $ \langle \langle 0 \rangle \rangle   20 \vee$ items per page   | No items to display $\bigcirc$ K $<$ 0 $>$                | > 20 v items per page  | No items to display 🍵  |
|   |   |  | Help 🕜   |

## **Report screen**

| ≣                               |      | Reports [MWPL]   |   | Pipeline Internal $\lor$ LINDSEY.SAUNDERS $\lor$ (L) Q (L) |
|---------------------------------|------|--|---|--|
| Dashboard Reports [MWPL] ×      |      |  |   |  |
| 2                               |      |  |   | ቶ 😋 Refresh  |
| CATEGORIES FAVORITES RECENT     |      | ALLOCATIONS (PIPELINE)   | SCHEDULED VERSUS MEASURED VOLUMES   |  |
| Search all reports              |      | Filter reports below   | TSP NO  | GAS DAY FROM   |
| Search all reports              |      | Filter reports below         X         Hide Descriptions   | (*28001   Golden Pipeline   | ★GAS DAY FROM  |
| ALLOCATION REPORTS (TIPS)       | 18 > |  | GAS DAY TO  | LOCATION ID  |
| ALLOCATIONS (LNG)               | 55 > | LOCATIONS (Pipeline)   | *GAS DAY TO   |  |
| ALLOCATIONS (Pipeline)          | 33 > | Displays allocation records that have been manually overridden in<br>the Daily (or Monthly) Allocated Quantities Maintenance screen(s) | REPORT EXPORT FILE TYPE   | REPORT EXPORT MODE PARAM                                   |
| BILLING (LNG)                   | 29 > | for a given accounting month. Other display items include service<br>requester, contract, and allocation tier/level.                   | *Adobe Acrobat ~  | VIEW / FILE ~  |
| BILLING (Pipeline)              | 17 > |  | RPT_PRINTER_CODE  | ADDITIONAL EMAILS or FAX PARAM (M)                         |
| CAPACITY ALLOCATION SCHEDULING  | 20 > | PDA DOWNLOAD (Pipeline)         RPT_ALR_36 ☆           Displays the PDA information for a specific PDA Transaction Type                | RPT_PRINTER_CODE ~  | ADDITIONAL EMAILS or FAX PARAM (M)                         |
| CAPACITY ALLOCATION SCHEDULING  | 5 >  | gas day. Can be filtered by location ID and service requester, if applicable.  | Report Email Subject  | Report Email Body  |
| CAPACITY RELEASE (Pipeline)     | 3 >  | POINT QUANTITY STATEMENT RPT_ALR_72 🏠 🖒  | Report Email Subject  | Report Email Body  |
| CARGOES (LNG)                   | 11 > | (Pipeline)   | (M) - Multiple value input. Use $\overset{\mbox{\tiny 1.1}}{,}$ to separate values. |  |
| CAW ALLOCATIONS (LNG)           | 21 > | Displays total scheduled and allocated quantities by location and<br>gas day, and the difference. Reflects summary total followed by   |   |  |
| CAW ALLOCATIONS (Pipeline)      | 25 > | each contract with allocations for the location.   |   |  |
| CAW BILLING (LNG)               | 1 >  | SCHEDULED NOMINATIONS  |   |  |
| CAW BILLING (Pipeline)          | 2 >  | WITHOUT ALLOCATED QUANTITIES<br>(Pipeline)   |   |  |
| CAW CAPACITY ALLOCATION SCHEDU  | 3 >  | Displays cases where nominations were confirmed and scheduled<br>but not allocated, and locations where measured volumes exist but     |   |  |
| CAW CAPACITY RELEASE (Pipeline) | 3 >  | there were no nominations or PDAs to allocate to.  |   |  |
| CAW CARGO RECORDS (LNG)         | 4 >  | SCHEDULED VERSUS MEASURED RPT_ALR_54 🏠 >   |   |  |
| CAW CONFIRMATIONS (LNG)         | 5 >  | VOLUMES (Pipeline)   |   |  |
| CAW CONFIRMATIONS (Pipeline)    | 9 >  | Displays the scheduled versus measured quantities by location for the input gas day range.   | EXECUTE PREVIOUS RUN PARAMETERS DEFAULTS  |  |
|                                 |      |  |   | Help 🕐   |

## **MyQuorum reminders**

(1)

When copying nominations over each month, verify that you are on the correct gas day and cycle before submitting. Verify in nomination maintenance screen.



We allow up to five business days to request retroactive adjustments (up/down parties approval too).

3

There is an EPSQ column in the Nomination Submission screen.

## **EPSQ** nomination column

|                 |        |                                |                 |                      |                | QPC - Nomination |                    |                      |               |                         |                               |                                 |            | -                 |          |               | <ul> <li>Pipeline Int</li> </ul> |             |   |
|-----------------|--------|--------------------------------|-----------------|----------------------|----------------|------------------|--------------------|----------------------|---------------|-------------------------|-------------------------------|---------------------------------|------------|-------------------|----------|---------------|----------------------------------|-------------|---|
| 1               |        |                                |                 |                      |                |                  |                    |                      |               |                         |                               |                                 | 1          | ≚                 | Retrieve | Validate      | 📤 Submit                         | Cancel      |   |
| inations        |        |                                |                 |                      |                |                  |                    |                      |               |                         | 0                             | Close                           | -          |                   |          |               |                                  |             |   |
| P Prop          |        | *TSP Name<br>DOMINION ENERGY ( | QUESTAR PIPELI. | * Gas Day<br>2/11/20 |                | Π                | 2/11/2022          |                      | Π             | Cycle<br>3   Intraday 1 |                               | Copy<br>Save<br>Push For        |            | Que               | ry Cycle |               |                                  |             | ř |
| Svc Req Totals: |        | Buy Qty: 241,562 Rec Qt        | ly: 241,562     | Rec Var Qty: 0       | Fuel Qty: (275 | ) Del Qty:       | 241,837 Se         | ell Qty: 241,837     | Del Var Qty   | 0                       | i —                           | Ups/Downs<br>Get EPS            | -1         |                   |          |               |                                  |             |   |
|                 |        |                                |                 |                      |                |                  |                    |                      |               |                         | and the owner where the owner | Classificatio G                 | iet EPSQ   | 1                 |          | -             | -                                |             | _ |
| NT NOMINATION   | IS PAT | H SUMMARY LOCATION SUM         |                 | RS                   |                |                  |                    |                      |               |                         | 6                             | Import Nominat                  | tions      |                   |          |               |                                  |             |   |
|                 |        |                                | <u> </u>        |                      |                |                  |                    |                      |               |                         | E                             | Recalc All Fuel                 |            |                   |          |               |                                  |             |   |
| Path            |        | 10100                          |                 |                      | A              | 105 0001         |                    |                      |               |                         | б                             | Recalc All Heat<br>Factors      | ting       |                   |          |               |                                  |             |   |
| Ivc Reg K: 991  |        | KMDQ: I                        | 0               |                      | Available KMD0 | 2. (25,000)      | κυ                 | OM: DTH              |               |                         | B                             | Download Nom<br>Import Template |            |                   |          |               |                                  |             |   |
| + Loc           |        | Y Del Loc Name                 | T Del T<br>Oty  | Del TT<br>Rank       | T Pkg ID       | T Nom Trk ID     | T Nom Sub<br>Cycle | Y Nom User<br>Data 1 | Y Nom<br>Data | User ¥                  | Б                             | Clear Zero Qua<br>NOMS          | antity     | Hourly<br>Profile | ₩ TOS    | T EPSQ<br>Rec | Y EPSQ P                         | Super Prior | 5 |
| 1               | [0]    | CLAY BASIN OPC WD              | 25,000          | 1 Storage            |                |                  | Y                  |                      |               |                         |                               |                                 | 0          |                   | FSS      | 5,208         | 5,208                            |             | - |
| 2               | 0      | EAKIN TO OTPL                  | 503             | 1 Current            | 6259488%_%3    |                  | N                  |                      |               |                         | 1.15                          |                                 | 0          | Q,                | LEASE-BO | 105           | 105                              |             |   |
| 3               | 0      | WIC WAMSUTTER TO QPC           | 9,000           | 1 Current            | 6270246%_%3    |                  | N                  |                      |               |                         | 6                             | Home                            | 0          | Q,                | LEASE-BO | 1,870         | 1,875                            |             |   |
| 4               | 0      | OPAL PLANT TO QPC/WTNY         | 5,000           | 1 Current            | 6269622%_%3    |                  | N                  |                      |               |                         | _                             |                                 | 0          | Q,                | LEASE-BO | 1,035         | 1,042                            |             |   |
| 5               | [9]    | PIONEER PLT TO QPC/WTNY        | 200             | 1 Current            | 6224611%_%3    |                  | N                  |                      |               |                         |                               | (1)                             | -0.60400   | Q,                | LEASE-BO | 41            | 42                               |             |   |
| 6               | 0      | OTPL OFF-SYS KEMMERER          | 0               | 1 Current            | 6270098%_%3    |                  | N                  |                      |               |                         |                               | 0                               | -0.14000   | Q,                | LEASE-BO | 0             | 0                                |             |   |
| 7               | 0      | OTPL OFF-SYS KEMMERER          | 0               | 1 Current            | 6270561%_%3    |                  | N                  |                      |               |                         |                               | 0                               | -0.14000   | Q,                | LEASE-BO | 0             | 0                                |             |   |
| 8               | [9]    | OPAL PLANT TO QPC/EAKIN        | 25,000          | 1 Current            | 6259451%_%3    |                  | N                  |                      |               |                         |                               | (150)                           | -0.60400   | Q,                | LEASE-BO | 5,177         | 5,208                            |             |   |
| 9               | [6]    | KANDA/COL OTPL DEL             | 10.014          | 1 Current            | 5110197%_%3    |                  | N                  |                      |               |                         |                               | (14)                            | -0.14000   | Q,                | LEASE-BO | 2,083         | 2,086                            |             |   |
| 10              | [9]    | KANDA/COL OTPL DEL             | 1,650           | 1 Current            | 5893903%_%3    |                  | N                  |                      |               |                         |                               | (2)                             | -0.14000   | Q                 | LEASE-BO | 343           | 344                              |             |   |
| 11              | 0      | KANDA/COL OTPL DEL             | 0               | 1 Current            | 5920286%_%3    |                  | N                  |                      |               |                         |                               | 0                               | -0.14000   | Q                 | LEASE-BO | 0             | 0                                |             | - |
| 4               |        |                                | 241,837         |                      |                |                  |                    |                      |               |                         |                               | (275)                           |            |                   |          |               |                                  | •           |   |
|                 |        | 2 (22) to 2010/00/00           | 241,03/         |                      |                |                  |                    |                      |               |                         |                               | (419)                           |            |                   |          |               |                                  |             |   |
| 4 1 2           | • •    | 1 20 🐨 items per page          |                 |                      |                |                  |                    |                      |               |                         |                               |                                 |            |                   |          |               | 1 - 20 of 33 ite                 | ns 10 2     | 5 |
| Upstream        |        | Rec Loc: 184                   | Rec C           | ty: 25,000           | Rec Var Qty: 0 |                  | C                  | lownstream           | Del           | Loc: 66                 |                               | Del Qt                          | ty: 25,000 |                   | Del      | Var Qty: 0    |                                  |             |   |
|                 |        |                                |                 |                      |                |                  |                    |                      |               |                         |                               |                                 |            |                   |          |               |                                  |             |   |

## **TRAININGS AVAILABLE**

Additional Contracting and Scheduling trainings available Reach out to any of our representatives to schedule one today

# Thank you!



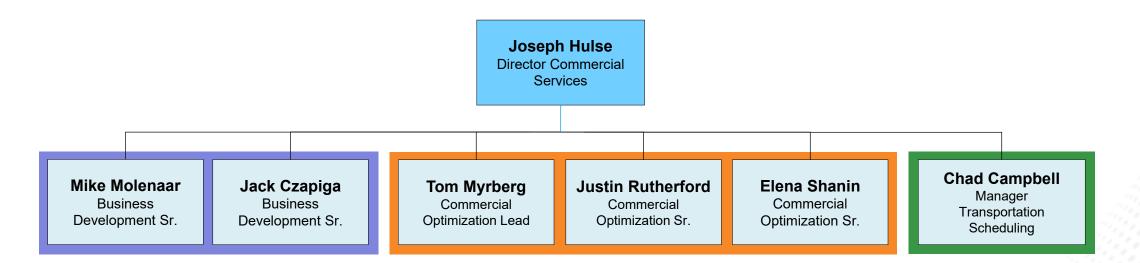
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# **Commercial Services**

#### Joseph Hulse

**Director Commercial Services** 

#### **Commercial team**

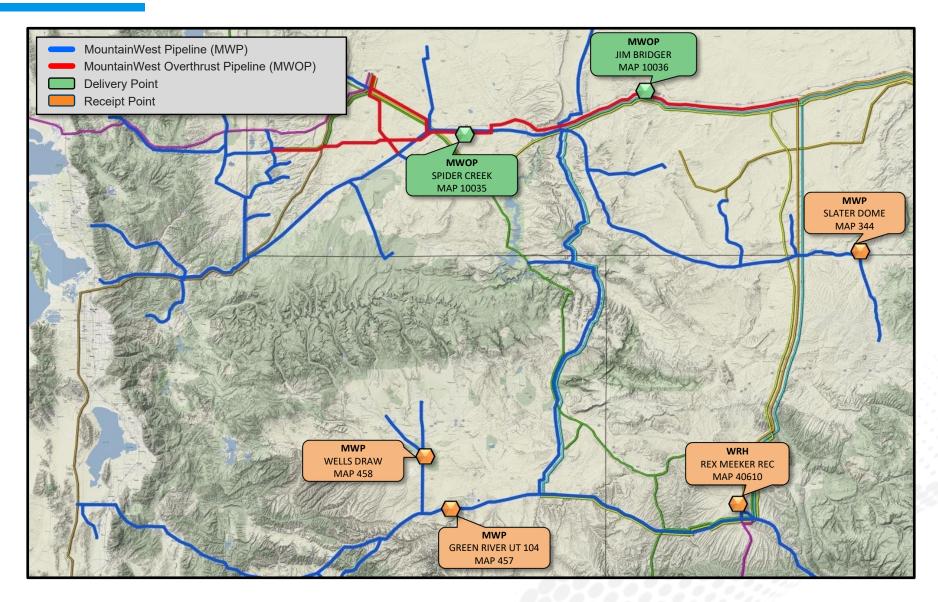




#### **Commercial Team are available**

- via ICE Chat & Phone
- Individual contact information can be found on our website <u>www.mwpipe.com</u>

#### **New 2023 Meter Allocation Points (MAP)**

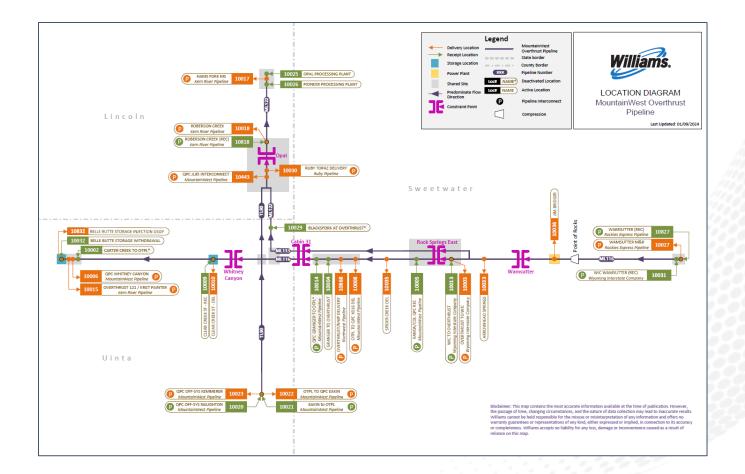


## Accomplishments

- MWOP Winter seasonal capacity
- ML101 to Kanda seasonal capacity
- Incremental at Skull Creek Rec (MAP 967)
- Incremental at Naughton (MAP 207)
- Pipeline subscription January 2024
  - MWP: 97.2%
  - MWOP: 96.8%
  - WRH: 92.5%
- Operationally available capacity on MWP
  - Primarily in the Uinta Basin area

## **Customer resources**

- Location diagram (new!)
- Monthly update email
- Unsubscribed capacity tool
- MWP 101
- ICE Chat Blasts

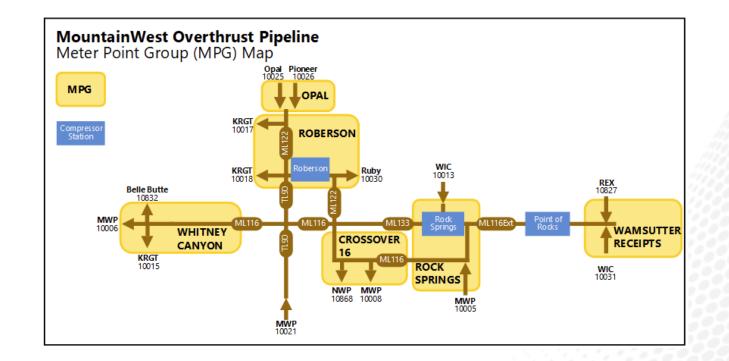


#### **MWOP** rate case settlement

- MWOP rate case settlement
  - MWOP tariff max rate change
    - Effective 4/1/2024
    - Changing to \$1.505/Dth from \$1.620/Dth
  - New Meter Point Group (MPG) priority on MWOP
    - Gives shippers flexing one of their primary points to/from a meter group priority just below P2P

## **Customer Opportunities**

- MWOP Summer seasonal capacity releases
  - ~100,000 Dth/d could be offered in summer/shoulder months on various paths, primarily Rock Springs to Whitney Canyon
- Clay Basin PAL1
  - Auctions
  - First-come, first-serve
- Clay Basin stipulation gas sales

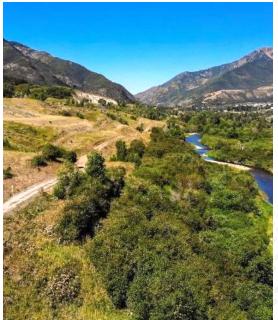


#### Ongoing opportunities









#### Long-term/ Short-term Unsubscribed

Watch the boards! 



#### **Clay Basin**

- Interruptible ISS
- PAL1



#### **Stipulation** Gas Sales

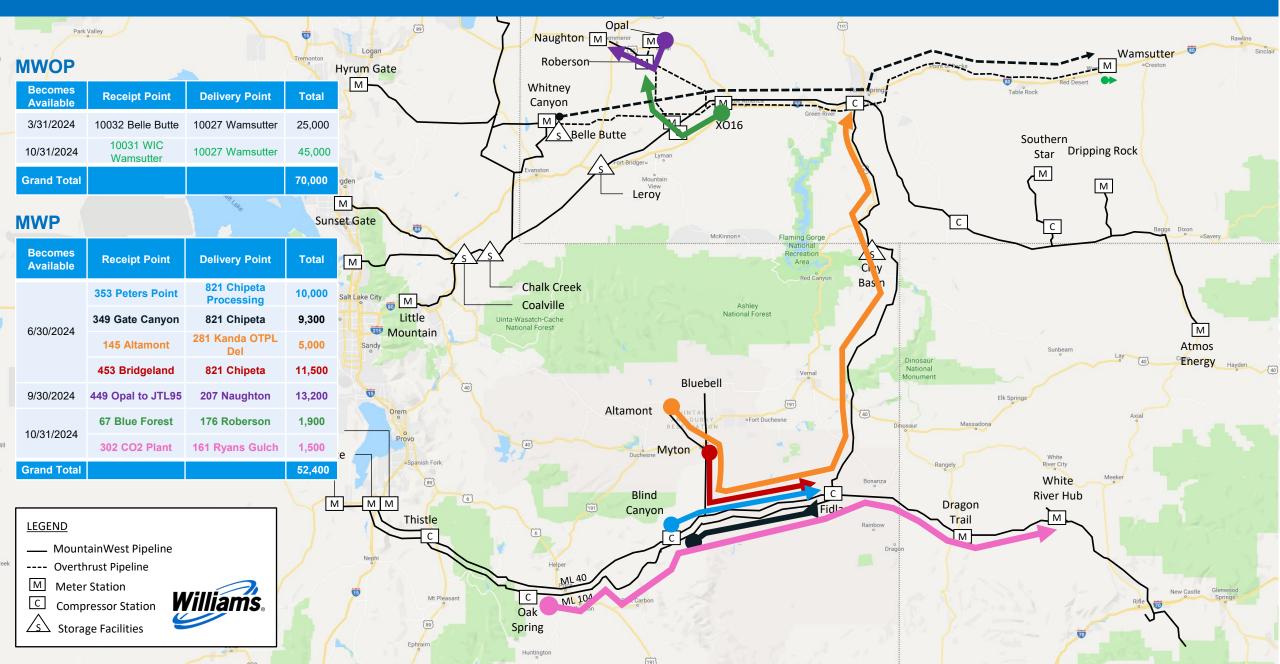
- Procedures posted online Executed NAESB



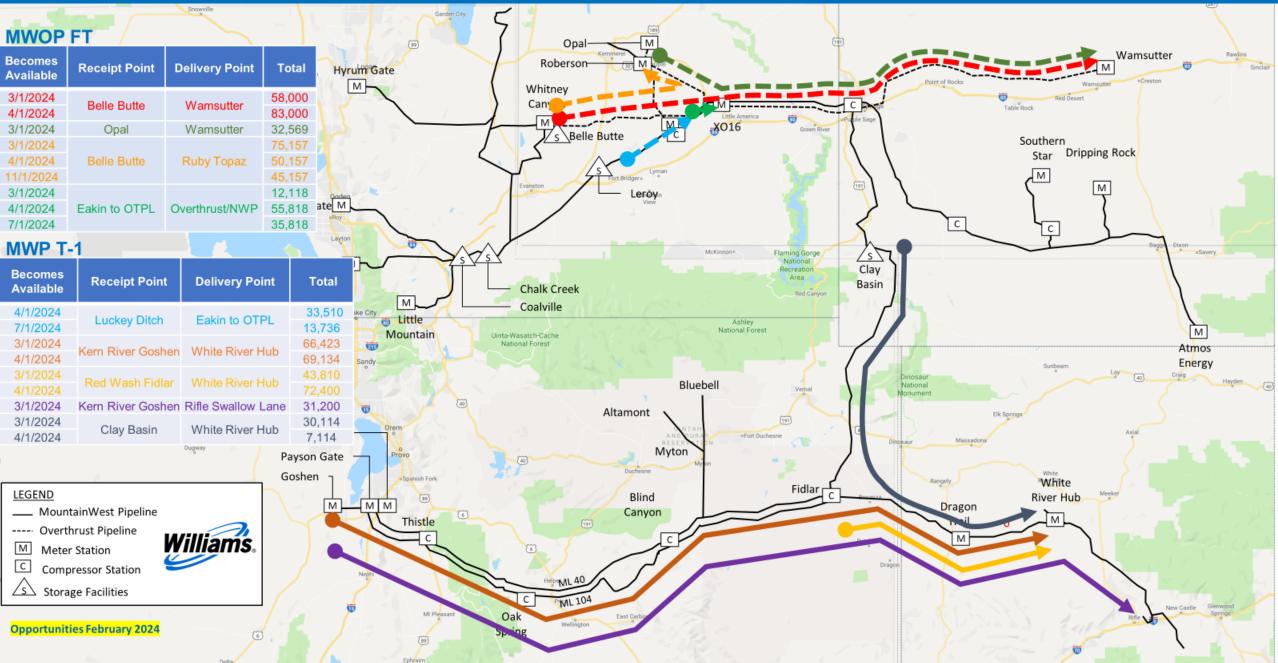
#### **Creative Deal Structures**



#### **CAPACITY UP FOR RENEWAL IN 2024**

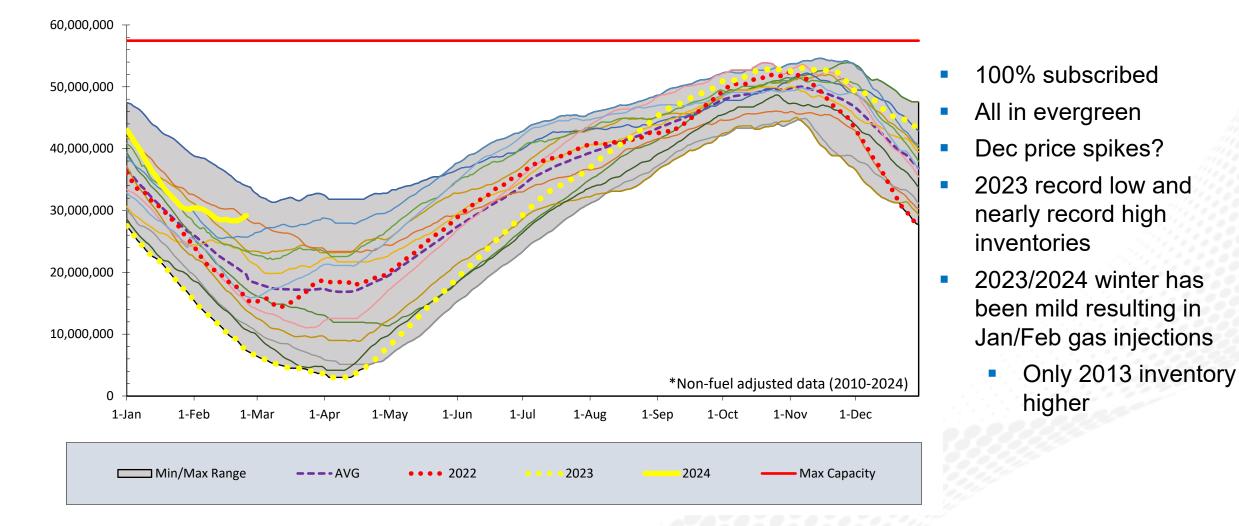


## **OPPORTUNITIES**



## **Clay Basin Update**

#### CLAY BASIN INVENTORY (Dth/d) \*



#### **Business development: Open season updates**

#### **Uinta Basin Expansion (MountainWest Pipeline)**

- **Project summary:** Add incremental 113,300 Dth/d from existing and/or new receipt points to Chipeta Processing
- Targeted In-Service: July 1, 2024
- **Status:** Fully subscribed. In FERC process.

#### Westbound Compression Expansion (Overthrust)

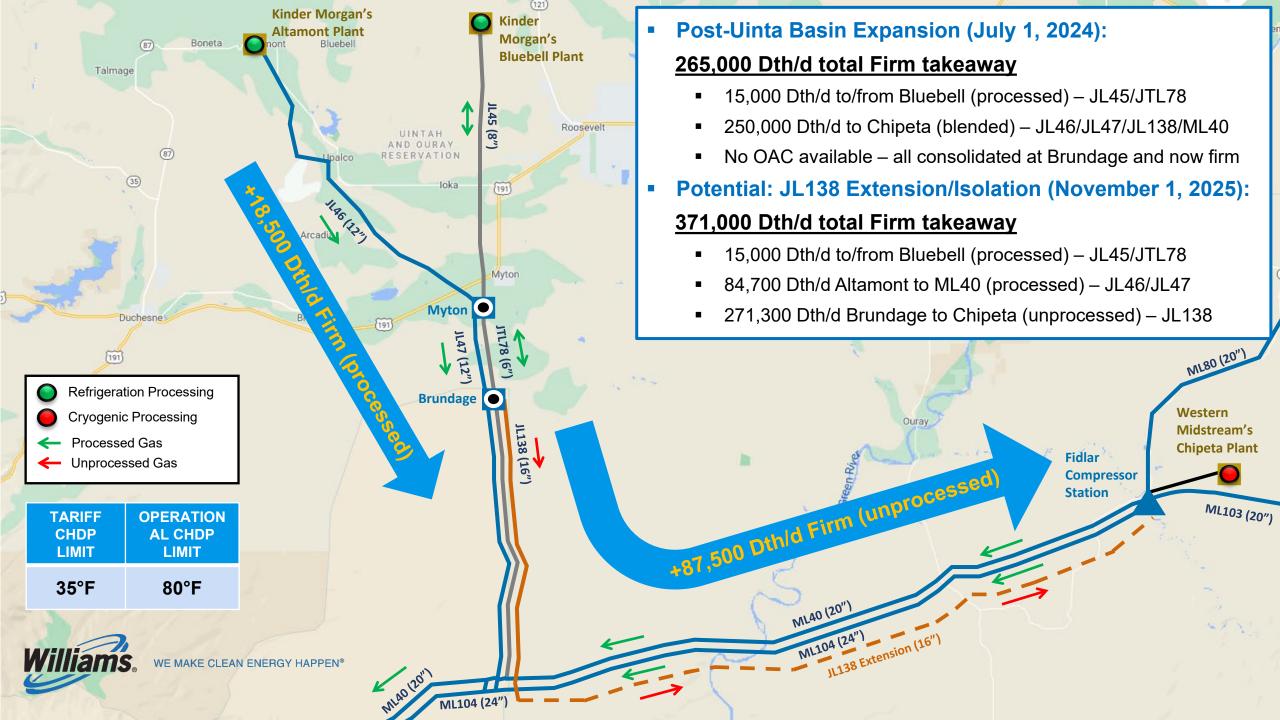
- **Project summary:** Add incremental 325,000 Dth/d of east to west firm transportation
- Targeted In-Service: December 1, 2026
- **Status:** Fully subscribed. In FERC process.

#### **Carbonate Tap Expansion (Overthrust)**

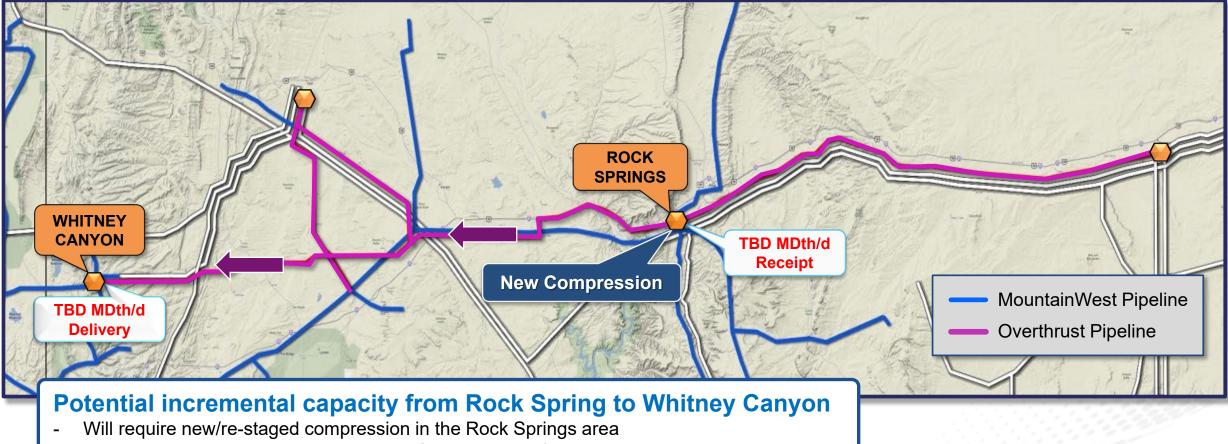
- Project summary: New 3.5 mile lateral and meter station providing 47,000 Dth/d eastbound capacity on MWOP
- Status: In-service September 1, 2023 Gas flowing March 2024

#### **Opal East Expansion (Overthrust)**

- Project Summary: New 1 mile lateral and meter station providing 267,000 Dth/d eastbound capacity on MWOP
- Status: In-service December 15, 2023 Gas flowing April 2024



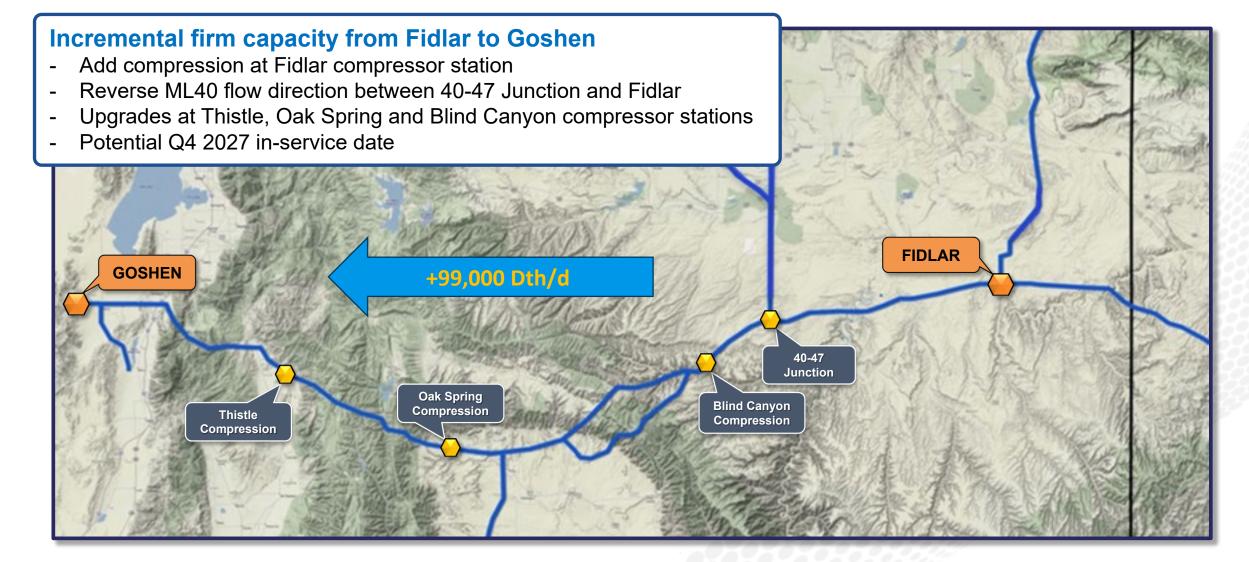
### **Potential: Overthrust ML116 Expansion Project**



- Total incremental capacity target range of ~190,000 Dth/d
- Potential open season Q3/Q4 2024
- 7c project



## **Potential: MWP Fidlar Expansion Project**





# **THANK YOU!**

## Wrap up & activities

- 10:45 a.m.
  - Skiers meet in the lobby
  - Snowboarders meet Jack Czapiga in the lobby
- 11:45 a.m Lunch at Stein Ericksen Lodge
- 1:30 4:30 p.m. Spa appointments
- Please enjoy!
  - Williams hospitality suite
  - Champions Club game room
  - Outdoor patio with firepits
- 6 p.m. Social/cocktail hour and appetizers
- 6:45 p.m. Dinner



